

first draft of a possible conference logo

Proposal for FOSS4G 2016 in Bonn, Germany

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1. Your reasons for hosting the conference, and your goals for FOSS4G.

Our reasons

The German Open Source Geospatial community is eager to host FOSS4G 2016 in Bonn.

Having been involved from the early days on, our community has "discovered" some of the core projects of OSGeo more than a decade ago and we were part of the founding and shaping of the OSGeo. Since then we have managed to grow a healthy economy around Open Source Geospatial applications, involving the public administration, businesses and academia. In addition the German community contributes significantly to the portfolio of OSGeo's projects (e.g., deegree, MapBender, GRASS, QGIS, partwise to OpenLayers 3 and other projects). The community has an even longer history in Germany dating back to the year 2000 when the community decided to form a legal entity for GRASS users. This association later became the German language Local Chapter of OSGeo (FOSSGIS e.V.) and also acts as a backstop and conference organizer for the OpenStreetMap community. FOSSGIS e.V. has a decade of experience with organizing local conferences with up to 560 participants (Berlin, 2014). 2016 is our chance to give something back to the whole community and we would love to welcome all the core developers of our fantastic software projects, invite new folks and show the world how professional things can become and still be fun.

Although the FOSSGIS e.V. is a local chapter of the OSGeo Foundation since years, we are aware that the input of FOSSGIS e.V. into OSGeo is not as extensive. FOSSGIS e.V. has a lot of activities supporting Open Source software and Open GeoData, but most of these activities are limited to Germany ("D"), Austria ("A") or partially Switzerland ("CH"). The FOSS4G conference in Germany will help the FOSSGIS e.V. to become more interconnected to the international community and other local chapters, enabling better promotion of our common goals. One additional step is, that FOSS4G in Germany will not only be a German FOSS4G, but also will integrate other adjacent local chapters. Besides the fact that OSGeo D-A-CH already is an international local chapter, we are in contact with the local chapter of the Netherlands as well **(and at least one person from that chapter has already joined the LOC)**.

Our goals

Besides the *common goals* of a FOSS4G like community building, coming together, meeting people and so on, we pursue some more goals. So we would like to put a thematic stress on linking FOSS and openData movements. That is what FOSSGIS already stands for (German OSM community) and we will take up the words of Schyler Erle in a past FOSS4G "*Your software is fantastic, but it's useless without data*".

Quite a few public administration departments in Germany has begun to evolve their own openData strategy. INSPIRE in Europe too plays a major role in the context of Open Data.

Last but not least this could find the link to EARSeL (see Chapter 5), because earth observation in the first step also elevates geodata.

When talking about possible Open data projects and initiatives or eGovernment processes in Europe, geospatial data plays a central role and geodata sets are part of each proof of concept or pioneer project for those who try to push Open data or implement an eGovernment process. The European INSPIRE directive is highly connected to OGC's open standards and GDIs, scaling down from European to local level, an important trans-national topic. Egovernance and Open data will be an important topic of the FOSS4G 2016, potentially attractive to new prospective partners.

To summarize, one of the subtitles of the conference might be "Link FOSS4G to Open Data".

One focus, which always should play a major role in FOSS4G events and which we would like to stress is a focus on the "bring people together". Our program and also the facilities of Bonn offer attendees many facilities to converge and converse.

The social factor is one of the most important one's of an Open Source community like FOSS4G, and if the conference organizer supports that with meeting places, social events during the full week etc, this will benefit all.

Last but not the least, we will celebrate the 10th anniversary of FOSS4G conference. Let us celebrate this occasion in an impressive location which had a great impact on history, like the former German Parliament and the capital – inspiration for the attendees to evolve again the special spirit characterizing former FOSS4G conferences.

How will your conference succeed financially (making a profit)?

FOSSGIS e.V. has a decade of experience with running Open Source Geospatial conferences with up to 560 participants attending the FOSSGIS conference each year.

Our calculation is thorough and this will ensure some returns for the OSGeo Foundation. We already have an excellent set of sponsors lined up in Germany and internationally.

On the one hand, the returns calculation scales with the number of participants in order to minimize the risk of loss. On the other hand, revenues from sponsorship, that do not scale with the number of participants, are estimated conservatively. As a result, it would be not surprising if the benefits exceed expectations.

How will your conference succeed socially (giving people the unstructured space and time to meet and engage with one another)?

In past years FOSS4G conferences have grown to a size and radiance than can hardly be surpassed. At the same time some of the more unstructured aspects had to be put aside. We will make sure that both aspects are taken into account. As expected there will be a core conference with regular presentations preceded by dedicated workshop days and followed by an open space code sprint. But - as this is a special issue marking 10 years of the Foundation - we will also dedicate specific plenary time to OSGeo, its mission, goals and future drive. We will put OSGeo back in the focus of the conference instead of making it appear as a side event. We firmly believe that the OSGeo Foundation is a key factor to further the success of the Open Source Geospatial movement and deserves to be the center of the FOSS4G conference.

In the following chapters we give a brief overview about our plans for socializing and after conference program.

Socializing

We think that in past conferences the importance of meeting outside the official program was underrated. As we celebrate the 10th anniversary of the FOSS4G conference, we plan a program where the gathering of the community is an integral part.

This is especially essential as this proposal is designed to combine two conferences and thus two „tribes“. We also plan to integrate OSGeo's Annual General Meeting more tightly into the program of the conference holding it right before the Gala Event.

Further events we've planned are listed as follows:

Ice Breaker

For the Ice Breaker we selected carefully a fascinating venue: The botanical garden of the University in the historic Poppelsdorf district. Already the walk from the central station along the Poppelsdorfer Allee (an alley) towards the Poppelsdorf Palace which was built in 1753 is already fancy.

Behind the palace, there's the world-famous botanical garden. This is a lovely place which is shamefully unknown. There is a huge collection of plants outside and in glasshouses, including the *giant stinker* which regularly flowers.

The location for the Ice Breaker is in the middle of the garden or in case of rain within a large greenhouse (from 7-10.30 pm). Within the garden, drinks and snacks will be served from several carts. It's an atmosphere that invites you to stroll, talk and meet other people. Especially for those who had a long travel, it'll be a relaxing experience. An overall classy start for a conference like the FOSS4G 2016.

Come together – the Gala Event

The Gala Event wasn't always part of the conference, but sometimes an add on to the conference. Thus only a portion of the community was able to attend that event as often there wasn't enough room for everyone. For the 10th anniversary of the conference, we plan a big birthday party on a ship (the „Rhine Energy“) on the river Rhine. This event should of course be for everyone, hence it's included in the conference ticket price.

The ship sails south along the Rhine towards the UNESCO World Heritage Site Middle Rhine Valley. On the ship there will be a three-course meal which will be accompanied by the sound of the band „Queenings“, a cover band which plays famous as well as not well-known songs of Queen. In the past the bassist and manager of the band was already on stage with Brian May, the guitarist of the famous rock band.

After a welcome drink the bar will be opened. It starts at 6:30pm, the ship returns at 10:30pm, but will stay open till 1am. Hence the party can keep going on the ship or shift toward the city.

The „Rhine Engery“ can accomodate up to 1100 people and can dock close to the WCCB.

GeoBeer

The purpose of the GeoBeer is to enable the uncomplicated and down-to-earth socializing between participants after the official conference program. We compiled three localities in the vicinity of the WCCB, that facilitate this function:

→ GeoBeer – *Nature*

Only a few meters from the entrance of the WCCB, directly at the Rhine, a Kiosk with open air seating benches offering bottled beer. At this place you have a nice view of Bonn, the Siebengebirge (i.e. surrounding mountains), the Rhine, WCCB and the UN-City, a very suitable place to enjoy a bottle of the local beer speciality “Kölsch”.

→ GeoBeer – *WCCB*

Directly at the Entrance of the WCCB is a Bar, which is a perfect meeting point during and after the conference days. A variety of drinks and small snacks are offered here, that shorten the time until dinner.

→ GeoBeer – *Sky*

The delegates who like it more exclusive can find a suitable location to socialize at the top floor of the WCCB hotel. The Sky Bar offers a glorious round view over Bonn and the Venusberg, the Rheinaupark, into the Eifel and the Siebengebirge. On clear days it is even possible to see the Cologne Cathedral.

Pub Race

A basic requirement of socializing is that participants who want to meet people have convenient opportunities to do so. Even if you are at a medium sized city like Bonn, we think it is important to name a few places to meet other FOSS4G participants.

The bar and pub scene of Bonn consists mostly of medium and small sized bars, pubs and cafés. It would be impossible and also not suit the character of the city, if the evening gatherings would happen at a single place. Hence we choose 5 localities that we grant the status of “Official FOSS4G Pub”. This way, all FOSS4G attendees know where the community tribes can be found. On showing your conference badge, special FOSS4G discounts will be offered at these locations.

As a gimmick, participants can collect puzzle parts at each of the five spots. All five parts together yield a ticket that allows to participate in the raffle during the closing ceremony.

The Pub Race will start on the weekend before the conference and will end on Saturday, the evening after the code sprint. This allows to enjoy the Bonn nightlife during all days of the conference and also on the Gala Event and Ice Breaker nights. Pubs are closing seldom before 1 am, on weekend mostly not before 3 am, that guaranties plenty of time for meting people, socialize and have fun.

Of course, the “Official FOSS4G Pubs” are only an offer, many other restaurants, bars, pubs, and cafés in the city invite to stay.

Petanque race

Petanque is the south-western French word for bocce. For those arriving for the workshops and other early birds, we plan a petanque race. Normally when thinking about Petanque we have southern French people in mind playing their game in the heat of the dawning day.

But for many nice places in Bonn, people playing petanque in summer has become part of the cityscape. And so we introduce some of these places, so that visitors can enjoy themselves by taking a walk and getting familiar with the city, having a drink and if they want, play one or two rounds of petanque.

The following locations are scheduled:

→ *Alter Zoll Beergarden*

The place is located directly in the neighborhood of an old bastion with its surrounding chestnut trees, the rest of the city fortification forming the south-eastern end of the old town. Its name reminds one of the customs house, which was located here since the Middle Ages.

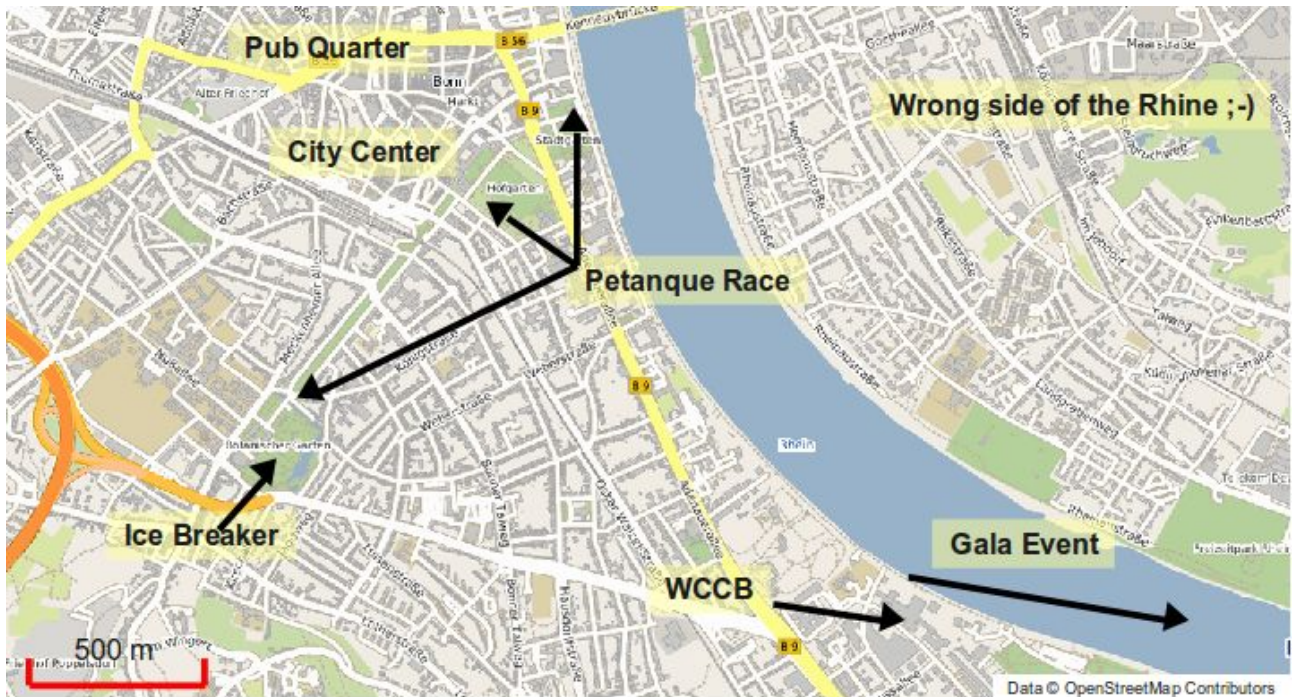
Today, the “Alter Zoll” offers one of the most wonderful views over Bonn to the Rhine and the Siebengebirge. Also there is a famous beer garden under a great Plane tree and a big square offering enough room for another station of our petanque race.

→ *Poppelsdorfer Allee*

In the middle of a busy part of Bonn, not far from the railway station, is the Poppelsdorfer Allee, a chestnut seamed alley with park benches and also a very nice place for petanque just in front of the Poppelsdorfer Castle.

→ *Hofgarten*

The Hofgarten is in the direct vicinity of the main University building, the Kurfürstliches Schloss, the former residential palace of the prince-elect of Cologne in the city center located between alter Zoll and Poppelsforder Allee. In summer many students relax on the great lawn, under the chestnuts there are park benches and enough space for our third petanque place.



The map shows how close everything is together

How will your conference provide open source education (providing good training opportunities to new users)?

The FOSS4G Cookbook (which in parts is based on the FOSSGIS Handbook) gives clear instructions on how to organize workshops, and they will obviously be again an integral part of the conference. This approach has been a good start, but in the long run we want to reach more than just a thousand conference attendees. Therefore we want to give a special focus to the GeoForAll initiative and integrate the mission "Making geospatial education and opportunities accessible to all" into the FOSS4G program. FOSS4G can be the focal point for new activities in the growing GeoForAll community.

How will your conference promote open source geospatial software (bringing new organizations into the open source community)?

It is our conviction that Open Source still needs explaining. Therefore we will include a half day information session designed to get the word out. This has been done very successfully in Denver in 2011 and is also an integral part of our local FOSSGIS conferences. In order not to preach to the converted this event is separately marketed and may take place in a separate track to specifically attract the FOSS-uneducated. This event will also include invite-high-level political talks from not only Germany but also the European Commission and United Nations.

We will also try to attract all renowned geoinformatics companies around the city of Bonn for FOSS4G. We are sure, that a conference of this size and internationality will attract many people from local businesses as well. For this, the services of Ulrich Ziegenhagen, our connection to Geobusiness Region Bonn and who also heads Bonn's business development is very valuable.

Thirdly there are numerous organizations located in and around Bonn, in its state of Northrhine-Westfalia, and other places in Germany. Many non-governmental organizations and UN organizations, besides other important ones are based in Bonn. We want to invite them and let them be part of the FOSS4G Community and its happenings.

2. The hosting location

What city will the conference be in, what is interesting about it?

The location of the conference is the City of Bonn, maybe a little surprising, because everybody thinking of Germany is heading to Berlin... But Bonn as a smaller city (just more than 300,000 inhabitants) might be a more valuable place for a FOSS4G where people meet each other, and Bonn has a lot of things to offer, especially a Geoinformatics focal point, and a rich history!

Bonn is one of the oldest cities in Germany founded in the first century BC. Bonn is small - almost tiny, considering that it was Germany's capital for 50 years. At the same time it is very international due to its former status and lots of immigrants who came with embassies, foreign schools and businesses. This creates a very attractive conference location because it's easy to reach any point of interest in no time. Bonn is perfectly accessible due to 3 major international airports (details below) within an hour's train ride including the European hub Frankfurt (FRA). Bonn is also the heart of the European train network with 3 hours ride from Brussels (Head of the European Commission), 4 hours from London, and 5 hours from Paris.



City of Bonn by night, origin: website of city of Bonn www.bonn.de

Bonn is located at the Rhine River and the city's own slogan is „Freude“, the German word for "Joy" and "Happiness". As the former capital of Germany Bonn kept its spirit of an active, open-minded city. Over the past decade Bonn has managed to shape for itself a new profile as the German City of the United Nations and a center of the international dialogue on key issues of the future.

The Federal City

For nearly five decades, the city at the Rhine was known as the place where politics were made and where politicians changed the map of Europe in the early nineties. Although many politicians moved to Berlin since 1991, politics still is present.

Six out of the 15 Federal Ministries have still their first seat at the Rhine, and more than 20 federal authorities have moved to Bonn in order as compensation for the loss of ministerial jobs. Thus Bonn - with the title of Federal City adopted from a Swiss tradition - has become a second political focal point within the strong federal system of the German Republic.

On FOSS4G we want to keep touch to the political history of the city by using the former federal plenary chamber as our main conference hall.

Bonn International / the UN City

Since July 1996, Bonn is entitled to call itself a UN City. The Bonn UN Campus is a visible symbol of this development and is in direct neighborhood of the World Conference Center Bonn (WCCB), our conference venue.

Since 1991 a great number of organisations working in the international field have been attracted to the city. Together with about 150 non-governmental organisations they form a strong network. The most important success in the field of international activities, however, has been the settlement of currently 18 United Nations Organisations, amongst them the UN Climate Secretariat (UNFCCC). International activities concentrate on development cooperation, ecological topics and crisis prevention. Their common denominator is "UN in Bonn - working towards sustainable development worldwide".

Since 2006 the nucleus of the international Bonn is the United Nations Campus next to the World Conference Center Bonn to be enlarged according to UN requirements. The UN organisations have moved into the former office building of members of parliament. During the last years by organizing large congresses, Bonn has repeatedly proven its capacities as a convention city. Two World Climate Summits, the International Conference on Freshwater, the United Nations Talks on Afghanistan and the Conference of the Parties of the UN Convention on Biological Diversity are just some examples.

Since the relocation of the Deutsche Welle broadcasting corporation to Bonn in 2003, the international image of Bonn is also broadcasted world wide.

Bonn, a region for Science and Research

Embedded in the scientific triangle formed by the cities of Aachen, Bonn and Cologne, called the ABC-region and renowned as one of the the key regions of scientific research and technology in Europe, Bonn has acquired an international reputation as a scientific location. The nucleus is the university founded in 1818 with nowadays about 27 000 students. In addition, new institutes, research centers and universities of applied sciences have been created during the past years.

The scientific highlight is the CEASAR foundation (Center of Advanced European Studies and Research) focusing on interdisciplinary research on future oriented themes and the corresponding marketing strategies. Last but not least, Bonn hosts a series of leading German organisations fostering and promoting science.

Business

The services sector acquires a growing part within the economic system of Bonn, the trend shifting from public services towards private services. Major world wide operating companies have decided to establish their headquarters in Bonn, amongst them the Deutsche Post World Net and the Deutsche Telekom together with numerous subsidiaries. The IT sector alone lists about 800 IT companies which give employment to 25.000 people.

The whole region of Bonn has a strong focus in geoinformatics and beside numerous Open Source GIS companies, who all play a global role in the Open Source community is also home to several global players in the geoinformatics world, most of them are listed in our budget template.

Culture

Originally founded by the Romans, Bonn has a history of over 2000 years. Being the birthplace of Ludwig van Beethoven, music is an integral part of Bonn. The annual Beethoven Festival has become an important publicity event for the composers works. New museums along the Museum Mile attract a large number of visitors: the Art and Exhibition Hall of the Federal Republic of Germany, the Bonn Art Museum, the House of the History of the Federal Republic of Germany, the Museum Alexander Koenig and the technological German Museum Bonn welcome more than one million visitors every year.

Nightlife

Being a student dominated city, a lot of restaurants, coffee shops and restaurants are found within walking distance from the city center. Bonn nightlife is thriving and fun-filled. Whether you want to eat, drink, party and dance all night, or sit under the stars with a local brew in hand, Bonn is the city that suits all your needs in this German city of nightlife.

Some Quick Numbers

Bonn today is a city with over 318.000 inhabitants, ranking Bonn in 19th place of German cities. Bonn has always been a world open and multi-cultural city, today this is expressed by many groups of migrants from Turkey, Poland, Morocco and other countries.

The University with the main building, the former castle of Prince Clemens August is home of about 27.000 students, which keep the face of the city young and living. Hotel business registers more than one million overnight stays per year. The unemployment rate around 7 percent is situated clearly below the national average.



University Bonn, origin: website of the City of Bonn www.bonn.de

Bonn – the Region

Bonn is said to be “The Gate to the Romantic Rhine”, because it is located directly where the Lower Rhine Valley opens from the Mittelrheintal, an UNESCO world heritage site.

A few kilometers to the south the oldest German nature reserve, the Siebengebirge, is located. This mountainous area also is the main shape of our draft logo. Attendees can discover this former volcanic area, which is crowned by medieval fortresses by boat or hiking. A bit to the south is the Ahrtal, which is also called „the wildest daughter of the Rhine“. That's not surprising given the scenery, with the romantic course of the river, wonderful rock formations, ruins, idyllic castles and picturesque terraced vineyards.

Just a half hour north of Bonn you can reach Cologne with its world famous Gothic Cathedral, the Kölner Dom.

Accessibility

With three international airports Frankfurt (FRA), Cologne-Bonn (CGN) and Düsseldorf (DUS) within an hour train distance and direct connection to the major north-south bound railway network Bonn is excellently accessible for guests from Germany, Europe and all over the world.

→ **Cologne/Bonn Airport**

www.koeln-bonn-airport.de

Konrad Adenauer Cologne-Bonn International Airport (CGN) is only 22 km or 20 minutes by car or bus from downtown Bonn. The airport is easily accessible by bus shuttle and taxi.

→ **Düsseldorf Airport**

www.duesseldorf-international.de

Düsseldorf International (DUS) currently serves 180 destinations worldwide, including 8 Eastern European countries with 21 destinations. Bonn is also directly linked to DUS via the Deutsche Bahn railway system.

→ **Frankfurt Airport**

www.airportcity-frankfurt.com

Germany's largest airport (FRA), enjoys direct service from all over the world. Bonn is also easily reachable from the airport FRA via the ICE train (travel time of 50 minutes directly from the airport Distance from Bonn to Frankfurt Airport: 150 km.

→ **Bonn and Siegburg/Bonn ICE Train Stations**

www.deutsche-bahn.de

The Bonn region is ideally linked to the European railway system via the Bonn and Siegburg/Bonn railway stations. The Frankfurt and Düsseldorf Airports (FRA and DUS) are both quickly accessible by rail in just 50 minutes. Travel time to Bonn's neighboring city of Cologne is only 20 minutes.

→ **Public Transport**

www.stadtwerke-bonn.de

The city boasts a dense public transport network, offering conference guests quick transfer options. Bonn is a city of short distances: whether on foot or by subway, street car, bus or taxi, every destination is just minutes away.

→ **Highways**

www.autobahn.nrw.de

Bonn is linked to the European long-distance road network via the local highway system, allowing for easy access by bus or car from both within and outside the country. The Bonn region's excellent transportation infrastructure provides conference guests with a quality travel experience and ensures fast transfer times.

What venue will the conference be in, what are the number of rooms available, seating, and associated pricing?

The conference will take place in the World Conference Center Bonn (WCCB). It is located in the middle of Bonn's former government district, in the immediate vicinity of the United Nations Campus, Deutsche Post DHL headquarters, Germany's international broadcaster Deutsche Welle, and next to the river Rhine.

The convention center is a very unique facility – only here conferences and events can be held, where parliamentarians once debated and changed the shape of a whole continent.

On the next pages we will introduce to the venue with it's official words....



*WCCB - World Conference Center Bonn, origin: WCCB_website:
www.worldccbonn.com*

The Worlds Conference Center Bonn (WCCB)

The conference venue is located slightly south to the city center. Early birds may reach the venue by foot (about 2 km from Bonn's city center) or by tramway or bus.

The World Conference Center Bonn is located in the middle of Bonn's former government quarter, in the immediate vicinity of the United Nations Campus, Deutsche Post DHL, the international media broadcaster Deutsche Welle, international organizations, and next to the river Rhine. The convention center is a very unique facility – only here can conferences and events be held, where German parliamentarians once debated. The World Conference Center Bonn is equally suitable for conferences and conventions, exclusive product launches or atmospheric evening events.

A nice place to meet in breaks or directly after the conference is the new built „SKY BAR“ (see GeoBeers) on top of the new Hotel building with a wonderful view to the Siebengebirge, the Rhine and the city. This is the place where „After Conference“ socializing starts before enjoying the evening programme.

The plenary chamber – or – the former German Parliament

The conference center will we the so called plenary chamber. That is the place where the German Parliament met from 1992 until 1999. The former parliament chamber, where Europeans frontiers changed and the parliament voted for Germany re-union, the „Wasserwerk“ is just a few meters away. But back to the plenary chamber, we cite from WCCB's website: „The glass and steel building lies at the heart of the former government quarter in direct proximity to the Rhine.“

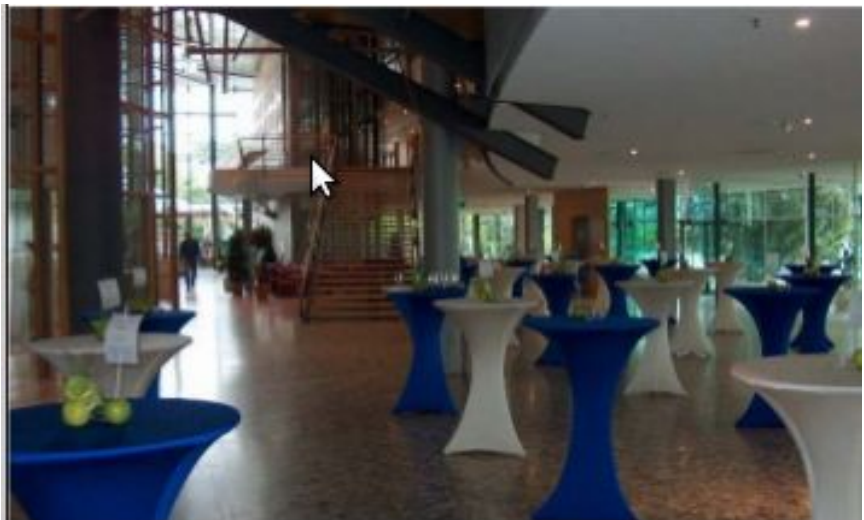


The plenary chamber ... waits for FOSS4G WCCB Bonn, origin: WCCB_website: www.worldccbonn.com

The central part of the conference is the plenary chamber. Former conferences „come together halls“ always have been inside – no daylight. With the transparent effect created by the glass construction, and its harmonious integration into the cityscape, the Plenary Chamber is considered to be one of the most beautiful plenary buildings in the world. It has capacity for 1,230 persons to meet.

Its entrance lies through the spacious Bundeshaus lobby. The glass walls and light steel construction create a lively atmosphere suffused by light, symbolizing democracy and political transparency. The large glass walls erected behind the chamber allow a direct view of the Rhine and the opposite bank.

Covering a floor area of 30,600 sq. m., the various rooms in the building provide facilities for various events. Whether shareholders' meetings,



The Rheinlobby (exhibition and catering), origin: WCCB_website: www.worldccbonn.com

receptions, congresses and conferences, gala dinners, or exclusive product presentations, the Bundeshaus provides a unique location.

The local team and WCCB – with our own words

When we decided that FOSSGIS e.V. wanted to put in a bid for FOSS4G 2016 it was just a little

idea, a dream.

That this dream should take place in Bonn was clear relatively early, since the three FOSS4G related, internationally known Open source companies WhereGroup, lat/lon and terrestris are located here. Thus the World Conference Center Bonn with the plenary chamber was an obvious choice for hosting the conference. After viewing the conference center, we are certain that this is the location where OSGeo should celebrate the 10th anniversary of the FOSS4G conferences.

The center of the conference is the light plenary chamber with its outstanding atmosphere. The WCCB is the only place world wide where you can have a symposium in a former parliamentary plenary hall. Is there any better accolade for our fantastic software, than presenting it at a place where you can still feel a breeze of history while contributing to an open future of software, data, and standards?



WCCB - plenary Chamber with Marc Jansen, origin: Till Adams

Additionally it's beautifully located directly at the Rhine and makes short breaks or even a longer walk through the scenic „Rheinauenpark“ along the Rhine possible.

The WCCB offers enough smaller and larger sized rooms for sessions (see below). There's also great flexibility in choosing the rooms according to the program, as the final decision needs to be made only a few weeks before the conference, and not on the initial booking.

There's also enough room around the plenary chamber for the exhibition, catering, seating, power supply and add-hoc meetings. In addition there's an outdoor area for the breaks where seats can be provided by the caterer breaks and relaxing. Inside there are two rondels that can be used for a comeback of the FOSS4G demo-theatres.

Around the plenary chamber there is also lot of space for exhibition, catering, socket stations and also space to meet and relax..

Technique

When visiting WCCB we had an extra meeting with staff members of the technical team of WCCB. In advance, we've sent a list of requirements on the WLAN, LAN and phone technology, based on the experiences of past events. The core-facts of this list were as follows:

- up to 10,000 concurrent accesses to WLAN (1000 visitors, up to 4 devices in changing positions) with sufficient IP-adresses;
- Avoiding of web-based access-sites because this always caused problems on past events and also we know, that a lot of visitors will work on the command line directly;
- many of the visitors want to download huge data packages, as announcement of new versions (i.e. QGIS 2.0 in Nottingham), which means a download of at least 1.5 GB per visitor per day;
- On past events all log-systems, firewalls, redirects and complicated proxies etc. always caused problems.

- No ports should be blocked (FTP, SSH, IRC, etc.)

There was nothing the technicians really alienated. In the course of the opening of the new building the complete LAN/WLAN technology now is up-to-date. The connection goes over a 100Mbit line with a active/passive 34 Mbit backup line, which could be extended.

Normally they use a voucher-system, but for our responsibility they see no problems in switching this off and open the full WLAN for free access.

If we keep the voucher-system in use, they offer a pre/postload-site, which could be addressed to a WLAN-sponsoring site. So there is the possibility to gather a WLAN-sponsor who might take over some of the costs for technique.

Parallel to the WLAN net there is a LTE/Mimo-based inhouse mobile radio communication unit. So all traffic, that runs over GXM/UMTS will not put extra load on the WLAN.

In the exhibition area they can deliver LAN-access for exhibitors.

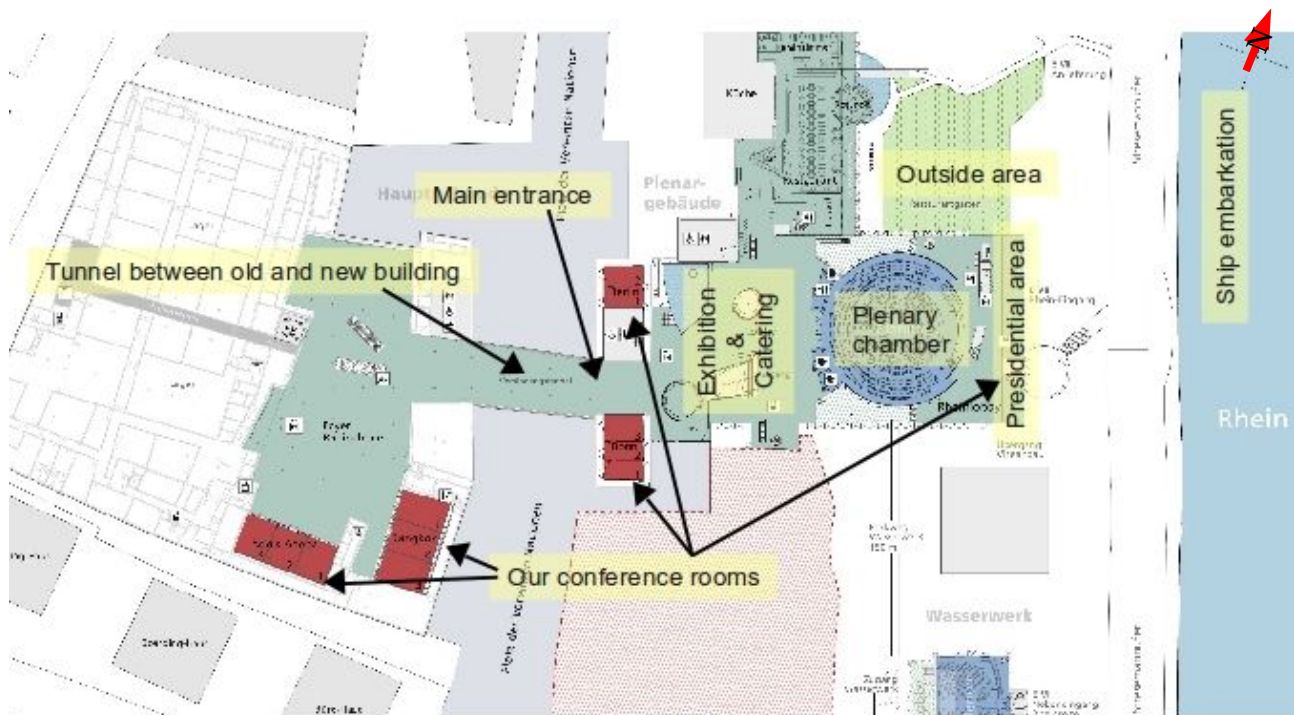
In general the technical guys are very familiar with high requirements as they often run UN-conferences where many people work together with WLAN during the conference. There will be a technical team on-site during all conference days.

Rented Rooms

- Plenary Chamber 1230 Seats, 2 Video Walls
- Room Bonn 1,2,3 181 Seats total, could be divided into three single rooms
- Room Berlin 1,2 121 Seats, could be divided into two single rooms
- Room Bangkok (New Building) 350 Seats, could be divided into two single rooms
- Room Addis Abeba 1 130 Seats
- Room Addis Abeba 2 130 Seats
- Room Addis Abeba 3 130 Seats
- Press Balconee
- Presidential Area 1.5 20 Seats
- Presidential Area 1.7 20 Seats
- Presidential Area 1.1020 Seats
- Presidential Area 2.5 20 Seats
- Presidential Area 2.7 20 Seats

All rooms have LCD projector, screen, flip-chart, speakers desk and sound system. Recording of presentations is also possible. A technician will be available during all sessions.

The presidential area will be used as conference office, rooms for uploading presentations and for preparation for speakers. One of them could also be used as „open program room“ for ad hoc presentations or other events.



Floorplan of the WCCB, origin: derived from floorplan of WCCB

For a bigger floorplan see **Appendix V**.

Available workshop facilities, number of rooms, computers per room, pricing, strategy for providing workshop facilities.

There are plans to let the workshops happen in rooms of the University or to get a sponsoring in form of free workshop facilities in rooms of Deutsche Telekom, the biggest German telecommunications provider. As this is not fixed yet we have to calculate with the most expensive alternative, to let the workshops happen in rooms of the WCCB.

We inquired for 10 workshop rooms inside WCCB, which would allow us to let 40 workshops happen (see preliminary program sheet). All rooms are equipped with 20 PC's each, LCD projector, presentation computer, flip chart and other regular equipments.

So if 2 persons share one computer, 40 participants per workshop are possible. In our calculation we calculate with 20 participants per workshop.

Available rooms for additional small business meetings

As said above, there are several additional rooms in the WCCB we plan to rent. These are the named rooms in the presidential area. They give room for additional small business meetings beside the exhibition and generous allocated space around the plenary chamber.

What is the maximum size your venue could entertain? The minimum?

The plenary chamber gives room for 1230 people. As we plan the plenary chamber as the central come together room for FOSS4G in Bonn this is the maximum size we can provide.

If for any reasons early bird registrations will be far above what we expected, there is the possibility to move into what is called the new building of the WCCB which gives room for up to 4500

visitors.

The break-even point is 630 participants. The interior of the plenary chamber gives room for about 650 people (the rest is above the plenary area), so the minimum number will be somewhere at 650 visitors.

Accommodation in Bonn

What accommodations are available? Where are they relative to the venue? Pricing? Quantity?

Bonn has a wide selection of outstanding hotels in all categories. The World Conference Center Bonn is perfectly located within walking distance of the major hotels in the city. Within a short distance you find the largest hotels in Bonn. In addition to this a new hotel directly connected to the new conference complex is under construction and will be opened in 2015. The World Conference Center-Hotel will offer 330 rooms and suites.

All the accommodation management and hotel booking is a service from BonnHotels, the local hotel booking system for the region of Bonn run by Bonn Tourismus and Congress GmbH (T&C). It will be ensured that BonnHotels (<http://BonnHotels.de>) will allocate the required number of rooms for FOSS4G and it will be possible to book the hotel room allocation by phone, fax, e-mail and the Internet. There will be a direct link from the registration site to the hotel booking service.

BonnHotels conference-related services comprise:

- Arrangement of a hotel room allocation for the self-booking service made available through a hotel link. Implementation of the room allocation into the online booking site.
- Preparation of one standard booking link incl. logo implementation, to be published on the conference website and/or in any notes for participants.
- Consulting service and assistance for participants during their booking procedure by phone, fax or e-mail
- Automatic e-mail confirmation of a booking to the participant and the hotel
- Participants will pay for the accommodation at the hotel
- All hotels associated with BonnHotels.de have only favourable price offers.
- The same room package will not be offered in any other hotel reservation system for a cheaper price.
- All the bookings placed through BonnHotels.de will include a free public transport ticket valid for the duration of your hotel stay.
- The public transport ticket will be sent out as a PDF document together with the booking confirmation itself.
- The ticket is valid for traveling throughout the Bonn-Cologne Region on all public transport including the bus transfers from and to Cologne /Bonn airport.
- Last but not least, all the above listed service is free for visitors and the conference organisator.

3. The hosting organization and local community.

In the following we list supporting local organizations (companies, universities, user groups) and individuals that are involved in the local conference committee. In the following we will introduce FOSSGIS e.V. as local OSGeo chapter and the heads the LOC consists of.

- FOSSGIS e.V.
- City of Bonn
- Geobusiness Region Bonn
- Open Geospatial Consortium (OGC)
- UN Spider, Office for Outer Space Affairs
- University of Bonn, Department of Geography
- University of Bonn, Department of Cartography
- University of Applied Sciences
- Local businesses (terrestris, lat/lon, Wheregroup and others)

FOSSGIS e.V.

The FOSSGIS e.V. (a german "Verein", and therefore a legal non-profit entity comparable to a member association) is the german speaking chapter of OSGeo for the so-called D-A-CH-Raum including Germany, Austria and the German speaking parts of Switzerland. FOSSGIS currently is supported by almost 200 paying associated members. The main focus of the FOSSGIS association is to advance and spread Free and Open Source Software in GIS, support the growth of free and open data and promote the use of open standards. The precursor of the FOSSGIS is the *GRASS Anwendervereinigung* which was founded in 2001 actually predating OSGeo and even FOSS4G by a few years. :-)

Additionally to most other OSGeo local chapters, FOSSGIS has a strong focal point on the german speaking OpenStreetMap community acting as the legal entity for OSM in Germany in many cases.

Our main yearly event is the FOSSGIS conference. It started as a „German speaking UMN MapServer user conference“ in 2003. Events in the past years saw at least 400 attendees, last year in Berlin we reached 560. Although only in German language FOSSGIS nowadays also attracts visitors from other local OSGeo folks, especially from our adjacent countries, e.g. members of the Dutch, Belgian, Czech, Italian and Danish local chapters.

FOSSGIS e.V. directly supports OpenSource communities by sponsoring Code Sprints and runs events focusing on connecting communities and development groups. Every year FOSSGIS organizes a hacking weekend to further the goals of the association.

Local organizing committee.

We have the confirmation to support FOSS4G 2016 in the event that it comes to Bonn in Germany from a lot of active members from a broad range of organizations including business, government, universities and research institutes.

For this proposal we will present the people being active in the proposal-process more in detail:

Till Adams - The conference chair. Till is one of the founders of the local FOSSGIS conference and joined his first FOSS4G in Minneapolis in 2005, when the conference name even wasn't FOSS4G. Till put a lot of effort into local and regional community building, especially in for the FOSSGIS local chapter, where he is member of the



managing board.

In his main job he is founder and managing director of terrestris, an Open Source GIS company involved in especially webbased FOSS4G software-development. Till is actively working with FOSS4G Software for more than 10 years

Athina Thrakas - Athina Trakas is Director for European Services at the Open Geospatial Consortium (OGC). In her position she is the contact person for OGC in Europe,



responsible for the OGC's activities and networking in Europe.

This includes raising awareness of OGC standards by technology providers and users, connecting with European stakeholder organisations, the European Commission and members, supporting regional and national forum activities and planning and managing of OGC outreach and recruitment. Athina also has a strong focus on the OpenSource community and in her role, she acts as our connection to OGC.

Arnulf Christl - Arnulf Christl is Geospatial Systems Architect and director of metaspatial. He



works globally as consultant, innovator, prototyper and project manager for a range of clients. He frequently appears at conferences, workshops and seminars. Arnulf has been founder and president of the OSGeo foundation for many years. We think, there is nothing more to say about the work of Arnulf in the international FOSS4G-community.

Dr. Marco Lechner - Marco is the president of FOSSGIS e.V., the german speaking local chapter of the OSGeo and manages his eighth FOSSGIS conference this year.



Marco will take care about all kinds of issues in the LOC and especially for all issues, where FOSSGIS-people get involved.

In his main job Marco is project manager and developer of geospatial projects and processes in an Open Source company. He's a professional lecturer for many OSGeo software projects. In his second live he is an political activist for Open Data and Open Strategies in general.

Prof. Dr. Klaus Greve - Klaus is Professor at the University of Bonn in the Department of Geography. Klaus is working with Geospatial Software since many years and also



was Co-Founder of lat/lon. He is our connection to the EARSEL organization and also to the University of Bonn. Klaus will be the main organiser of EARSEL conference.

We also plan at least to host the code sprint in rooms of the University, so there is a strong need to have direct link to University as well.

Christian Willmes - Christian is PhD student in Geography/GIScience and Research Assistant at the GIS & RS Group of the Intitute of Geography at the University of Cologne. He



studied Geography, Computer Science and Cartography at the Universities of Cologne and Bonn. He applies and advocates Open Source GIS technology in research and teaching. Since an intership at WhereGroup in 2007 he is involved with FOSSGIS and OSGeo, and is a regular attendee and speaker at FOSSGIS and FOSS4G conferences.



Volker Mische - Volker is a developer and came in touch with the OSGeo in 2008

in Australia. Since then he attended all global FOSS4G conferences. As a proponent of open source, he has contributed to various projects, such as OpenLayers, GeoNetwork, CouchDB and his own project GeoCouch.

Volker has good experience in contributing to the FOSS4G programm committee (2009 and 2014) and will support the LOC in this field.

Franz-Josef Behr – Franz-Josef is Professor of spatial information processing at Stuttgart University of Applied Sciences. Franz-Josef is also Member of the DIN working group, Co-founder of Applied Geoinformatics for Society and Environment and FOSS4G Southeast Asia 2012 and Head of the HFT ICA-OSGeo Lab. He also was Co-chair of the Academic Track of the FOSS4G's 2013 and 2014. He also is reviewer for ISPRS Journal of Photogrammetry and Remote Sensing, the International Journal of Geographical Information Science, Transactions in GIS, Natural Hazards and Adjunct Faculty at IIITM-K, Trivandrum, India. Franz-Josef will be the chair of the academic track of FOSS4G 2016.



Dr. Ulrich Ziegenhagen – Ulrich is Deputy Director of the Office of Economic Development of the City of Bonn and in this function the cluster manager for the Geoinitiative Bonn / Rhein -Sieg / Ahrweiler. He also is chair of the entrepreneurial initiative Geobusiness Region Bonn.



From his position we integrate Ulrich especially for gathering sponsoring from local companies. Ulrich is also our connector to all activities which have the necessity to be co-ordinated with the City of Bonn.

Katja Haferkorn - Katja is geographer, networker and member of FOSSGIS e.V. She has been coordinating FOSSGIS-conferences in detail since years and is responsible for the FOSSGIS conference becoming more professional year by year.. She will look after the Conference bags, T-Shirts, Artworks, Catering and Public Relation simply all things she does well on FOSSGIS-Conference. She has good contacts with potentially sponsors and many participants of FOSSGIS-Scene.



Local open source development and implementation activity, interest and enthusiasm for open source geospatial in your region.

Bonn is something like the core area of Open Source GIS Business in Germany. There are three larger companies supporting actively incubated OSGeo projects – lat/lon with deegree, Wheregroup with Mapbender and terrestris contributing actively to OpenLayers and other OpenSource projects.

Bonn, also called the Silicon Valley of geoinformatics, is a core area of GIS business in general as all bigger GIS providers have their office in Bonn. We plan at least to involve all these companies and try to gain most of them as sponsors.

All local companies and also some regional public administrations working in the field of geoinformatics are organized in the entrepreneurial initiative “Geobusiness Region Bonn“ (<http://www.geobusiness-region.de/>). Geoinformation and region Bonn are a brand that is capable to gather further expertise and capital to attract one growth-oriented and young industry.

Other activities are supported by FOSSGIS e.V. with sponsored Code Sprints (yearly the Bolsena Code Sprint, GeoExt Codesprint 2013 in Bonn, the Vienna Code Sprint 2014, OSGeo Code Sprint Philadelphia 2015, e.g.), annual hacking weekends and also by supporting projects. Every person or organisation may apply for sponsoring at FOSSGIS e.V. for projects dealing with Free and openSource software.

How do you plan to manage/organize work and relations with OSGeo (especially with the board and conference committees)?

Members of the Local Organizing Committee have served on the OSGeo conference committee in earlier years, have been on the OSGeo board of directors and also drafted considerable parts of previous FOSS4G events.

The conference will be managed following a clearly laid out plan and the LOC chair will inform the OSGeo board of directors and conference committee on a monthly basis. It is not expected that there will be a lot of help coming from OSGeo but major decisions and especially changes in plans will be communicated immediately so that OSGeo can take a position.

4. The budget.

What is your budget? Expenses for venue, food, marketing, audio-visual, network access, etc.

The overall planned conference expenses are in the most conservative estimation about 475k Euros. There are several chances to lower expenses massively. The most important are:

- Connection of FOSS4G and EARSeL as lined out in chapter 5 „the program“ could save us up to 65.000 Euros for venue rentals
- Get a sponsorship or the opportunity to let the workshops take place outside WCCB could lower our expenses by up to 30.000 Euros for venue and PC rentals

Another opportunity to lower the expenses and also the conference fee opens up, if OSGeo decides to calculate the gala event separately. In that case fewer people may attend the gala event and a smaller ship could be rent. Certainly the gala event is one of the most important sessions of the conference to bring people together.

At the revenues site, we also calculated carefully with 519k Euros assuming 650 visitors, 1000 sold out workshops (early bird) and **including** the Gala Event. Thus 650 attendees is our break even point leading to conference fees that are about at the same level than 2014 in Portland (570€/646\$ for early bird and 660€/748\$ regular registration). Furthermore we calculated carefully with 10% loss for complementary registrations which seems to slightly overestimated.

We also calculated sponsorship very conservative as well, by taking only 50% of the probable incoming fees for sponsorship into consideration according to the table in the conference budget template.

A big matter of expense is the catering. There are no realistic chances to lower that noticeably, because we are bind to one fixed catering company inside WCCB. Lowering expenses at this component means reducing service and quality. Certainly everyone knows that catering is one of the most important slices of a conference to make people feel good.

Costs for our conference organizer are mainly independent from the number of attendees, so this is a fixed calculation point beside 1% fee for encashments.

The overall costs have been decreased by replaying some tasks, usually done by a hosted conference organizer with voluntary work, such as reception and help desk. There is no doubt, that we can run these jobs with our members and volunteers, as we do this on our yearly FOSSGIS conferences.

To get a reliable calculation, we assured all major expense factors by official offers (WCCB rooms&technique, catering, ship, band, conference organizer, including even covered external costs such as printing, marketing etc.). Prices for bags, and shirts derive from our own dependable FOSSGIS calculations.

What is your expected attendance? Why? Where do you think delegates will come from?

We await to break the benchmark of 1000 visitors for the FOSS4G 2016. This expectation is based on experiences from current FOSSGIS conferences and FOSS4G events, which constantly grew over the last years.

We do not expect all regular visitors of FOSSGIS conferences to attend at FOSS4G due to the language barrier, the part-wise different communities and also the fact, that the FOSSGIS

conference always attempts to keep costs for attendance as low as possible (2015 140.00 €). Nevertheless we expect at least about 400 people from Germany, Switzerland and Austria, because we are sure our program and the FOSS4G itself attracts people, who can't be reached by a FOSSGIS conference. Also, as lined out at another place of this proposal, Bonn is a core-area of Geobusiness in Germany and in Europe as well. This is an important pull factor and supports our expectations.

It goes without saying, that the core of the FOSS4G community will attend including a strong count from North America and also umpteen visitors from other European countries. This since the past two FOSS4G's (Portland, Oregon and Seoul, Korea) in 2016 have been a long way to travel especially for European visitors.

On an European level, we noticed an increasing number of attendees from neighbored countries such as Belgium, Netherlands, Switzerland, Denmark, Czech Republic and Poland on our FOSSGIS conference. We hope and are sure, that an FOSS4G located in Bonn and therefore located in the middle of Europe allures participants from all over Europe and all over the world in a similar way.

What is your expected sponsorship? Why? Do you have local potential sponsors already identified? At what levels?

For our calculations we used the spreadsheet in the budget document to get a brief overview. Although we are in an early stage of planning, numerous sponsors, especially from local Geospatial companies, are expected, because Bonn has a cluster of German and European GIS companies.

The prices are based on previous years events, but we slightly decreased the pricing for bronze sponsorship in order to lower the threshold especially for smaller companies to join. We also divide the sponsorship structure into „Bronze with exhibition“ and Bronze only supporter“. The FOSSGIS Geospatial community consists of some companies with staff-sizes of 2 up to 10. Some of them will not be able to exhibit, but regardless will like to support the FOSS4G.

Proposed levels of sponsorship

- | | |
|---------------------------|-------|
| • Platinum | 30000 |
| • Gold | 15000 |
| • Silver | 8000 |
| • Bronze+Exhibition | 3500 |
| • Bronze (Supporter only) | 2500 |

As said before, that although we expect a sponsorship which achieves at least the level from past events, we reckoned very carefully. In our budget planning we only calculated with 50% of the expected sponsorship due to the sponsorship table in **appendix IV**.

Outbalancing this level in an early stage of the conference preparation, gives us and the mentors of OSGeo room for either more outcome, more conference highlights or reduced conference fees.

5. The program

Provide a high-level view of the program, indicating number of tracks, size of tracks, workshops, size of workshops, and other features of your program. Indicate the number of presentations, posters, and workshops you expect to accept.

All conferences are somehow defined by its program, but we think that especially for FOSS4G's the program is one of the most central parts of a FOSS4G conference. And there are several important facts to include: normally software conferences lack of talks by developers of the software, but this is different for FOSS4G and it's an important part of FOSS4G – see, hear and meet developers of the software behind. Keeping in mind, that the free availability of (geo-)data is a crucial and, saying this, that also the academic track is a very important part of FOSS4G programs, we are in a magic triangle of these three factors. So we see. That the magic is to join all this together in a diverting, informative and somehow stimulating program, which...

- has to be diverse but also self-contained
- contributes to the publicity and development of OSGeo and other Free Software projects
- keeps in mind that access to free data plays a major role
- also provides knowledge for decision makers
- delivers the opportunity for delegates to meet with developers and like-minded
- offers the opportunity to discuss and share ideas and open ways for new relationships to develop across the community

A conference where up to 1000 visitors are expected must offer a variable, open and very interesting program. Especially we as FOSSGIS e.V. have already gathered a lot of experience in this field. One important parts for us is to see the success and rising numbers of participants at our own conference, the FOSSGIS. Taking all this together, we want to create a diverse program for everybody, formed of distinct tracks but united over the key themes.

A key role for a successful conference program comes up to the selection of the speakers. For this the community is the best adress, so we favour, as on other FOSS4G's before, to let the community vote with adequate tools. But also there will be a program committee, which should consist of a cross section of the community which will reserve the right to retain the final decision on selection, just as this has been the case in previous FOSS4Gs as well.

Having seen many FOSS4G's before, we believe, that another very important part of the program is “*space & time*“. The venue, WCCB, offers the *space* for spontaneous meetings and sessions, we, as the organizing committee as a whole want to offer the *time* in form of breaks, BoF-sessions, social events and evening happenings so that visitors can meet, discuss and share ideas and knowledge.

We've added **Appendix I**, our “program draft“ which can be the framework of the program. This is planned as a „classic FOSS4G program“ with 2 days of workshops before the conference, three days core conference and a closing code sprint day on saturday.

As said in the chapter about WCCB, the venue facilities are nearly endless flexible and give us enough room to adjust our first early program plannings to the real needs.

Focal points of the programme

As lined out in other parts of the proposal, beside „normal FOSS4G program-business“ we see focal points for the program in the following fields

- Free and openData, Data acquisition and INSPIRE
- GeoForAll initiative and the mission "Making geospatial education and opportunities accessible to all"
- Separated information session designed to get the word out
- Focus on the Academic Track

Program modules

In the following – although known by most of attendees, we shortly introduce to the different kinds of planned program-modules.

Workshops

Workshops form a very important role to give attendees the chance to get hands on the software and we are aware, that for some of them this is the chance to gather their first FOSS4G experience. For this, it is very important to have the people behind the software-projects to run the workshops. In order to promote this, we plan with as much workshops as possible.

We requested for 10 workshop rooms with 20 PC's each. With 2 workshops per day and room, we can accept 40 workshops, which is the same capacity as FOSS4G 2014. If needed, we can get two additional workshop rooms, so the absolute capacity would be 48 workshops.

If the workshops take place inside WCCB, we can get a reduced lunch package including softdrinks and coffee from the caterer for 25€ per person per day.

Plenary Sessions

Plenary speakers form the frame of a conference, but as we understand Open Source and community, plenary sessions are only one part of a successful conference. So we want to have plenary speakers, but we also understand that the FOSS4G community is formed by many, many individuals. For this, we do not want to overrate plenary session at the expense of broad sessions. As compromise we plan with 7 sessions to parallel, there are enough conference-rooms and one in the plenary chamber for more outstanding talks. This allows us to go for both, having talks of so-called "FOSS4G-heroes" and also parallel with a broad program with many key features.

Beside the opening (90 minutes) and closing session (90 minutes), we plan two short (30 minutes) come together sessions in the plenary chamber, where to introduce into the day and also announce important changes. The rest should be run in the parallel sessions.

Inside the plenary sessions we favour keynotes and classical lightning talk sessions.

Sessions

Sessions are the chance for everyone to present his or her ideas, work and contribution to community. The program framework as setup for now gives us room for at least 209 session-slots, each with 20-25 minutes talk and some minutes for questions and discussion. In this early stage, there is enough flexibility to change this, if wanted and needed.

All rented rooms inside WCCB are very close together, so that changing during the sessions will be possible. In order to keep this as calm as possible, we know, that time-discipline is very important

and we will instruct the session-chairs appropriate.

This is in general what's normally possible on a FOSSGIS conference and keeps the attendees as free as possible in their choice to see, what they are interested in.

As we also plan a strong focus on the academic track and as learned from other FOSS4G, there might be one fixed room for the Academic Track sessions. This prevents people interested in that track from changing to often. But that is just an idea and has to be discussed finally later.

Labs

Labs are kind of workshop-sessions. For this early stage, we have planned with one track lab-sessions for now, but there is the possibility to extend this if needed. For now there are 8 slots for free labs (5 for 90 minutes and 3 for 120 minutes). In times we have short sessions (1 hour) the labs-room is free for other spontaneous activities such as business-meetings, open-space-sessions or BoF's.

Poster Sessions

As there really is a lot of space around the plenary chamber, it is hard to restrict the number of accepted posters, as long as the quality is fine.

We plan two official poster sessions where poster-presenters are expected to stand beside their posters during lunch of the first two conference days. Another idea is to combine poster sessions and Academic Track.

Catering

There will be drinks and coffee available all day. For the morning and afternoon breaks we plan with additional fruit and pastries. For lunch the caterer plans with a three course buffet. As there is a lot of room, the caterer can plan with several food banks. It may be helpful to adjust the closing time of some of the sessions slightly, so that not all attendees will enter lunch at the same time.

The catering costs about 50€ per person per day (including all services, dishes, etc.).

What social events will be part of the schedule?

See the chapter “socializing“ for our planned social events.

What dates do you expect to run the conference? Are they adjustable?

Traditional FOSS4G month september is a little different month for Bonn, as several festivals, conferences and so on will happen. This increases prices for the venue and overnight stays and decreases availability of accommodations at the same time.

In the moment we plan to run the conference end of August with the core conference starting at wednesday 24th of August. In this early stage adjustment is possible.

On the other hand, this dates dissolves us from InterGEO. In the past years FOSS4G and InterGEO, which is traditionally mid of september took place at the same time. The late August date will prevent this.

In case of FOSS4G comes to Bonn and we will succeed to connect EARSEL (see next chapter) and FOSS4G we think, there must be a discussion between EARSEL, the LOC and OSGeo about the conference dates, as UN conferences must schedule in the official UN conference scheduling plan.

Provide a list of local/regional/international conferences around the selected date that are viewed as competition or could provide synergy.

There are a lot of geospatial conferences all over Europe conferences. Some of them are listed here

- AGIT – the AGIT symposium normally takes place end of late June/early July in Salzburg
- FOSSGIS – FOSSGIS conference is planned to take place together with the AGIT in early summer 2016 (also see following chapter)
- InterGEO – the InterGEO is the worlds biggest trade fair for geoinformatics and has long time been in concurrence to FOSS4G's date. InterGEO 2016 will be 11th-13th of October in Hamburg
- FOSS4G Europe has become a yearly event. In 2014 it took place in early July in Bremen, for 2015 it is mid of July in Como. We will get in contact with the FOSS4G Europe people to prevent time and spatial proximity or we might integrate FOSS4G 2016 Europe into Bonn's FOSS4G.
- Deutscher Kartographentag u Geoinformatik 2016, Potsdam, Germany, 14.-16.6.2016
- XXIIIrd ISPRS Congress Prague, Czech Republic, 12.-19.7.2016

....and what about FOSSGIS ?

The FOSSGIS is the conference organized by FOSSGIS e.V.. FOSSGIS is taking place every year, normally around mid of march. We started in early 2003 (named as UMN Mapserver Conference) and since then had an increasing number of visitors, resulting in about 560 visitors in Berlin in 2014.

After the LofI-phase, Jeff McKenna asked us to write about our plans with FOSSGIS 2016. Although the names of the conferences are related, the character of the conferences is quite different. FOSSGIS has always been the german speaking conference and has always been more kind of user's conference, while FOSS4G has always been an international conference with strong focus on developers-meetings, science and also business. For our FOSSGIS we always try to keep prices as low as possible, so we normally seek organizing committees with a strong link to Universities. Another fact is, that since 2008 FOSSGIS also stands for the German speaking chapter of OpenStreetMap.

On the other hand there is FOSS4G and part of the character of FOSS4G is internationality, community Taking all this together, we think that both conferences are slightly different, although they come from the same community. A lot of people visiting FOSSGIS are from german public administrations and have never been to a FOSS4G. This also because traveling outside Germany often causes problems with the employer.

Putting all this together, we think, that joining FOSSGIS into FOSS4G, at least with a german track is not really what we want. Especially on the 10th anniversary of FOSS4G (and also 10 years after the first so-called FOSSGIS-conference took place in ... Bonn) we want a pure, 100% FOSS4G as it ever was.

For 2016 we have the possibility to let FOSSGIS 2016 take place in a reduced frame in connection with the AGIT symposium in Salzburg, Austria. Doing so, has several advantages:

- FOSSGIS is the german speaking conference – which includes Austria. And for those, who can't go to Austria, can and are expected to join FOSS4G. We have seen in 2013, when FOSSGIS was in Switzerland, that the number of participants especially from Germany was lower than on normal FOSSGIS conferences.
- FOSS4G remains in its original speech and we do not artificially want to haul a separation of visitors because of different tracks in different languages inside one FOSS4G conference
- Both conferences take place at different dates, so it's enough room to join both for those,

- who want to (AGIT will take place end of June/early July)
- Organization power from German members remain for FOSS4G, while efforts for FOSSGIS conference supported by the AGIT team

Connecting EARSeL and FOSS4G

There is a really good chance to connect the EARSEL conference with FOSS4G. We are in close connection to the EARSeL organizing committee, especially in person of our LOC member Prof. Dr. Klaus Greve, who will organize EARSEL 2016 in Bonn. Klaus derived the idea to link both conferences. In **Annex III** there is an official letter of the mayor of Bonn and also of the president of the University of Bonn, sent to Jeff McKenna, in which they strengthen their wish to let both conferences take place at the same time in Bonn.

EARSeL is a scientific network of European remote sensing laboratories, coming from both academia and commercial/industrial sector, which covers all fields of geoinformation and earth observation through remote sensing.

All scientists, professionals and researchers involved or interested in the field of the symposium are strongly encouraged to present papers according to the following topics:- Scientific applications of remote sensing, emerging methods and technologies-Education and training in school, university, and public life- Capacity building at organisations and authorities involved in environmental monitoring and protection- Activities dealing with natural and cultural heritage- Remote sensing for archaeology- Land use and land cover, degradation and desertification- Urban remote sensing- Oceans, coastal zones and inland waters- Natural and man-made disasters- Forestry and forest fires- Applications related to assist developing countries:

mapping, monitoring and change analysis- Remote sensing and its associated support to the understanding of climate change- Hydrological applications: water management, underground water sources, land ice and snow- 3D remote sensing, Radar, Lidar, Thermal Remote Sensing- New instruments and methods, including ground truth

We think that especially under the motto of data (remember Schuyler's "*Your Software is useless without data...*") the connection of two communities, the FOSS4G and Remote Sensing community is a very good chance for both communities for getting connected.

Beside that, there is the fact, that both conferences linked together will get the official branding as "UN Conference", which will ennoble *our* FOSS4G in our eyes and drive attention to our doings from totally different perspectives.

Another side effect is, that if we get this "UN-branding", the city of Bonn will discount the room rent for WCCB (which is owned by the city of Bonn) by **90%** (!!!). This will reduce expenses for WCCB from around 70.000 € to 7.000 €.

If so, we can discuss with OSGeo conference committee and also the board whether we will reduce the conference fee or take the money as outcome for OSGeo. One thing to keep in mind, is that, if the Bonn proposal gets accepted, we will have to discuss this point pretty soon.

...and how could this work?

EARSeL expects around 350 visitors and works exactly the other way around. Traditional conference core days are Monday to Wednesday and afterwards workshops take place. So a linked conference could start at Monday with EARSEL opening and workshops for FOSS4G. After the FOSS4G opening there could be main talks in the plenary chamber connecting both worlds. The

inquired rooms give enough space to run both conferences in the same building that day and even to host an aimed turnout of more than 1300 perons. From Thursday on, normal FOSS4G conference and EARSeL workshops will take place. People from both conferences have also the chance to visit both core conferences and people could meet during the pub race.

6. Other relevant details (ie. do you plan to use professional conference organizing service, and approximate cost)

Marketing

We, the LOC do not simply rely on the FOSS community to turn-up attendees for FOSS4G. We also be aware, that attendance on a FOSS4G is a significant financial undertaking and some people wanting to attend on FOSS4G have problems to gather the money or can't justify attendance.

In order to help at least these people, we plan to actively support them with informations and attract decision makers to understand the importance of FOSS4G. This will also help to enlarge the group of potential attendees and to accomplish our target audience

FOSSGIS e.V. and so some members of LOC have a lot of experience doing so, as we do the same for FOSSGIS conference each year. Doing so, we use our press distributor, mailing lists, chats, e.g. but also use social media tools such as Twitter, Facebook, Google+ or LinkedIn.

For all this we have a marketing budget in order to set up materials and enhance our ability to broadcast them globally and regionally.

Another step for marketing would be the announcement of FOSS4G coming to Bonn on this years FOSSGIS conference, taking place mid of march. With that alone we would reach about 500 people and with that having set a good base for distribution for word-of-mouth-advertising.

Our Professional conference organizing service provider: MediaCompany

Of course we are planning to involve a professional conference organizer. For this, we decided to work together with the MediaCompany. This because they are very familiar with the venue, the WCCB, they have a lot of experience with conferences at our size at all and especially in this venue. And, last but not least, they are locally from Bonn. In the making of this proposal we had a very uncomplicated form of communication with them, which fits very well to the spirit of a FOSS4G.

In the following we will let them to introduce themselves shortly, but we've also added a full „Agency Team References“ in **Appendix II**.

Profile Media Company

MediaCompany conducts PR work in the social and political area. We are passionate about complex topics of relevance to society, and dealing with these credibly and convincingly is our core business. We have been working successfully with this as our focus for 21 years, for national and regional institutions, associations, companies, and non-profit organisations.

MediaCompany is an owner-managed agency. At our four locations in Berlin, Bonn, Düsseldorf, and Hamburg, we currently have 35 permanently employed and highly committed staff members. As a team, we cover the full spectrum of PR services. We are our clients' partner for strategic advice, public relations, public affairs, social marketing, advertising and live communication.

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Key data

Agency type	Communications agency
Legal form	GmbH
Year of founding	1991 (Bonn), 2000 (Berlin)
Directors	Holger Baum, Stephanie Müller
Locations	Bonn, Berlin, Düsseldorf, Hamburg
Employees	35 regular employees and 8 freelancers
Certificates:	"Oekoprofit" - Certificate for sustainable and ecological responsibility "fairpflichtet" - Sustainability Code of the German event industry

The MediaCompany-Team

Amy Sandweg - Project Leader Live Communication



Amy Sandweg is a German studies graduate and cultural scientist and has been responsible for project management at meetings and conferences as Live Communication Project Manager at MediaCompany since 2011. Before that she organised large events in the socio-political sector and was intensely involved in the public relations work for the initiative 'Lokale Bündnisse für Familie (Local alliances for families)' by the Federal Ministry for Family. She was raised bilingually (German/English) and became a certified sustainability consultant for the event sector in November 2013 (training by the German Convention Bureau e.V.).

Conrad Seyfert - Project Leader Live Communication



Conrad Seyfert is a qualified media scholar and has been Project Manager for live communication at MediaCompany since January 2012. He became a certified sustainability consultant for the event sector in November 2013 (training by the German Convention Bureau e.V.). Before that he was Project Manager at an agency for personnel marketing, a freelance communications advisor and Head of Marketing at Siegen Theatre. He developed and realised brand and communication concepts, organised stage productions (e.g. 'God of Carnage', 'Faust I'), planned gala events (e.g. 'Politikaward') and led large events over several days (e.g. 'The 1st Siegen Biennale' or the main stage at 'North Rhine Westphalia Day').

Hendrik Homölle - Project Manager Live Communication



Hendrik Homölle is a Media Science graduate and has been working for MediaCompany as Project Manager for Live Communication since March 2014. He worked as Project Leader at Deutsche Welle (DW) previously. During this time, he designed the Deutsche Welle dialogue strategy and developed the social-media strategy. He successfully completed a trainee-program at the Zeitverlag in Hamburg and studied at the University of Cologne (Media Psychology and Media Management) and Stockholm

University (International Politics and History of Art).

Astrid Ostrowicki - Art Director



Astrid Ostrowicki is Creative Director at MediaCompany. Before coming to MediaCompany in 1999 this qualified graphic designer worked for two advertising agencies in Düsseldorf. Her core tasks include the development of corporate publishing projects and corporate design solutions.

Holger Baum - Managing Director of MediaCompany / Strategic and conceptual consulting



Holger Baum is the founder of MediaCompany and its Joint Managing Director together with Stephanie Müller. This trained editor and certified business-economist gained his first journalistic experience at the newspaper 'Neue Osnabrücker Zeitung' (politics and business editorial department). Later he moved to a medium-sized commercial enterprise as Head of Marketing before moving to the association 'Welthungerhilfe', where he gained his first overseas experience. As a freelance author he wrote for renowned daily and weekly newspapers and for some ARD radio stations as well as for various specialist media. His work at the agency includes strategic, PA and communication consultancy for ministries, companies and international organisations. Various consultancy tasks for governments and international organisations led him to 15 countries in Asia and Africa.

References (Examples)

(Name, Number of participants, venue, year)

- National Closing Conference of the UN-Decade of Education for Sustainable Development, 500 participants, WCCB, 2014
- "5th International Conference of Ministers and Senior Officials Responsible for Physical Education and Sport (MINEPS V)", 600 participants, Intercontinental Hotel Berlin, 2013
- Outdoor Event of the Federal Ministry for Economic Cooperation and Development (BMZ): "Engagement fairbindet", 1800&3000 participants, Garden of the Chancellery BMZ, 2010&2012
- Conference: Sustainable North Rhine-Westphalia - Paving the Way for a Sustainable Future, 320 participants, Mercatorhalle Duisburg, 2012

Costs

The offer of MediaCompany is quite fair, the costs for the all-together service including preparation, running the conference and many other services such as graphical work, consulting and and are about 41.000 €.

Workshops

Monday										
Time	WS1	WS2	WS3	WS4	WS5	WS6	WS7	WS8	WS9	WS10
8.30										
9.00										
9.30	Workshop Session 1									
10.00										
10.30										
11.00										
11.30										
12.00										
Lunch Break										
13.30										
14.00										
14.30	Workshop Session 2									
15.00										
15.30										
16.00										
16.30										
17.00										
Evening Pub Race										

Workshops

Tuesday										
Time	WS1	WS2	WS3	WS4	WS5	WS6	WS7	WS8	WS9	WS10
8.30										
9.00										
9.30					Workshop Session 3					
10.00										
10.30										
11.00										
11.30										
12.00										
	Lunch Break									
13.30										
14.00										
14.30					Workshop Session 4					
15.30										
16.00										
16.30										
17.00										
	Beer Garden „Alter Zoll“									

Conference Programm

Wednesday										
Time	Plenary Chamber	CR1	CR2	CR3	CR4	CR5	CR6	Lab1		
9.00										
9.30										
10.00										
Coffee Break										
11.00										Morning Session 1
11.30										
12.00										
Lunch Break & Poster Session										
13.30										Afternoon Session 1
14.00										
14.30										
Coffee Break										
15.30										Afternoon Session 2
16.00										
16.30										
17.00-18.00	BoF Sessions									Bof's
Ice Breaker Botanical Garden										
19.00-22.30										
22.00 – end	Pub Race									

Conference Programm

Thursday										
Time	Plenary Chamber	CR1	CR2	CR3	CR4	CR5	CR6	Lab1		
9.00										
9.30										Come togetherSession
10.00										Morning Session 1
Coffee Break										
11.00										Morning Session 2
11.30										
12.00										
Lunch Break & poster Session										
13.30										Afternoon Session 1
14.00										
14.30										
Coffee Break										
15.30										Afternoon Session 2
16.00										
16.30										
17.00	OSGeo AM									
17.30-18.00	16h30-18h30									BoF Sessions
18.30-23.00	Gala Dinner Ship Cruise and KingQueens									
23.00-end	Pub Race									

Conference Programm

Friday

Time	Plenary Chamber	CR1	CR2	CR3	CR4	CR5	CR6	Lab1	
9.00									Come together Session
9.30									Morning Session 1
10.00									
Coffee Break									
11.00									Morning Session 2
11.30									
12.00									
Lunch Break									
13.30									Afternoon Session 1
14.00									
14.30									
15.00									
Coffee Break									
16.00									Closing Session
16.30									
17.00									
17.30									
Evening	Pub Race								

**STADT.
CITY.
VILLE.
BONN.**

Oberbürgermeister Jürgen Nimptsch
Bundesstadt Bonn
53103 Bonn



Rheinische
Friedrich-Wilhelms-
Universität Bonn

To the President of OSGEO
Mr. Jeff McKenna
Gateway Geomatics
1101 Blue Rochs Road
Lunenburg, NS Canada B0J 2C0
CANADA

E-Mail: jmckenna@gatewaygeomatics.com

Dear Mr. McKenna,

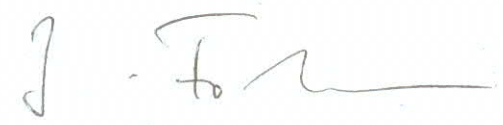
the city and the university of Bonn would be very happy, if the FOSS4G conference 2016 would take place in our beautiful city on the Rhine. As Germany's United Nations city Bonn has rich experience in the organization and support of international conferences. A recent exchange with the rector of our United Nations University, Professor Rhyner, and the Executive Secretary of UN-SPIDER, Mr. Villagrán, has shown that on behalf of these two United Nations Organisations there is interest in contributing to your conference. This contribution of two UN bodies might even be facilitated, if in 2016 in Bonn the 36th EARSeL Symposium and the FOSS4G-conference could be merged into one event. This might also bring about specific innovation potential. We have been told, that first thoughts of the respective planning committees also go into this direction. There we would like to support this idea and would be very grateful if you could think about this suggestion.

We have sent a similar letter to the President of EARSeL, Mrs. Lena Halounova, and we would be grateful if you discussed our suggestion with her. We would like to assure you of our support for the organization of the 2016 conference and are looking forward to soon hearing from you.

With kind regards



Jürgen Nimptsch
Oberbürgermeister



Jürgen Fohrmann
Rektor

		Budget						
Power and network (per workshop computer)	80	EUR17	EUR1.360	\$1,541	EUR1.360	\$1,541	EUR1.360	\$1,541
Wireless internet (for all attendees)			EUR49.000	\$55.524	EUR49.000	\$55.524	EUR49.000	\$55.524
Volunteer appreciation			included	\$0	included	\$0	included	\$0
AV (projectors, screens, audio, plenary, setup, support)			included		included		included	
Signage			included		included		included	
Display services for exhibition (booths, drape, power, internet)	25	EUR0	included	\$3,683	EUR4.000	\$4,533	EUR5.000	\$5,666
Delegate bags		EUR5	EUR3.250		EUR4.800	\$5,439	EUR6.000	\$6,799
Delegate t-shirts		EUR6	EUR3.900	\$4,419	EUR1.200	\$1,360	EUR1.500	\$1,700
Registration badges & tickets, lanyard		EUR2	EUR975	\$1,105				
Committee and Speaker Costs								
Invited speakers (travel, lodging, fees)	2	EUR4.000	EUR8.000	\$9,065	EUR8.000	\$9,065	EUR8.000	\$9,065
Gifts for speakers (invited, keynotes, etc)	10	EUR20	EUR200	\$227	EUR200	\$227	EUR200	\$227
Local committee general expenses			EUR2.500	\$2,833	EUR2.500	\$2,833	EUR2.500	\$2,833
Marketing Expenses								
Logo and electronic stationary, banners, etc			EUR1.500	\$1,700	EUR1.500	\$1,700	EUR1.500	\$1,700
Conference web site			EUR2.500	\$2,833	EUR2.500	\$2,833	EUR2.500	\$2,833
Postcard mail-out			EUR0	\$0	EUR0	\$0	EUR0	\$0
Final Program (design)			EUR1.500	\$1,700	EUR1.500	\$1,700	EUR1.500	\$1,700
Final Program (print)		EUR2	EUR1.300	\$1,473	EUR1.600	\$1,813	EUR2.000	\$2,266
Print advertising			EUR0	\$0	EUR0	\$0	EUR0	\$0
Internet advertising			EUR2.500	\$2,833	EUR2.500	\$2,833	EUR2.500	\$2,833
Administrative Expenses								
Long distance, office supplies			EUR500	\$567	EUR500	\$567	EUR500	\$567
Photocopier, photocopies			EUR500	\$567	EUR500	\$567	EUR500	\$567
Two-way radios	0	EUR60	EUR0	\$0	EUR0	\$0	EUR0	\$0
Bank & credit card fees (Visa & MC)		4%	EUR17.502	\$19,832	EUR20.728	\$23,488	EUR25.030	\$28,363
Public liability insurance			EUR2.500	\$2,833	EUR2.500	\$2,833	EUR2.500	\$2,833
Conference Catering Expenses								
Morning snacks and drinks	3	EUR0	EUR0	\$0	EUR0	\$0	EUR0	\$0
Mid-morning drinks	3	EUR0	EUR0	\$0	EUR0	\$0	EUR0	\$0
Lunch	3	EUR50	EUR97.500	\$110,482	EUR120.000	\$135,977	EUR150.000	\$169,972
Mid-afternoon drinks	3	EUR0	EUR0	\$0	EUR0	\$0	EUR0	\$0
Evening reception snacks	0	EUR0	EUR0	\$0	EUR0	\$0	EUR0	\$0
Evening reception drinks	0	EUR0	EUR0	\$0	EUR0	\$0	EUR0	\$0
Workshop Lunch and Drinks	2	EUR25	EUR10.000	\$11,422	EUR12.000	\$13,800	EUR15.000	\$17,250
Gala Dinner								
Rent Ship	1	EUR25	EUR16.900	\$19,150	EUR16.900	\$19,150	EUR16.900	\$19,150
Dinner	1	EUR5	EUR16.250	\$18,414	EUR20.000	\$22,663	EUR25.000	\$28,329
Complimentary Drink			EUR3.250	\$3,683	EUR4.000	\$4,533	EUR5.000	\$5,666
Rent Band			EUR6.500	\$7,365	EUR6.500	\$7,365	EUR6.500	\$7,365
Technique Band			EUR2.500	\$2,833	EUR2.500	\$2,833	EUR2.500	\$2,833
Total Expenses			EUR345.887	\$391,939	EUR368.288	\$417,324	EUR411.490	\$466,278
EXPENSES – OTHER								
Contingency			EUR17.294	\$19,597	EUR18.414	\$20,866	EUR20.575	\$23,314

Budget

Total Pre-tax Expenses				EUR363.181	EUR386.702	EUR432.065	\$489,592
VAT	19,00%			EUR69.004	EUR73.473	EUR82.092	\$93,022
Total Conference Expenses				EUR432.185	EUR460.176	EUR514.157	\$582,614
EXPENSES – CONFERENCE ORGANIZER							
Fixed organization fee				EUR39.300	EUR39.300	EUR39.300	\$44,533
Per-registrant variable fee				EUR0	EUR0	EUR0	\$0
Percentage of conference fee	1,00%			EUR4.375	EUR5.182	EUR6.258	\$7,091
Total Conference Organizer Expenses				EUR43.675	EUR44.482	EUR45.558	\$51,623
VAT	19,00%			EUR51.974	EUR52.934	EUR54.213	\$61,432
EXPENSES – TOTAL				EUR475.861	EUR504.658	EUR559.714	\$634,237
REVENUE TOTAL				EUR477.045	EUR557.708	EUR665.258	\$753,833
Outcome				EUR1.184	EUR53.050	EUR105.543	\$119,596

Sponsorship

Sponsors & Exhibitors	Probability	Level	Fees	Fees * Probability	Exhibition Stands	Levels
Google	80%	Platinum	EUR30.000	EUR24.000	2	
ESRI	70%	Gold	EUR15.000	EUR10.500	2	Platinum
Boundless	25%	Silver	EUR8.000	EUR2.000	1	30000
Wherogroup	80%	Bronze+Exhibition	EUR3.500	EUR2.800	1	15000
Lat/Lon	80%	Bronze+Exhibition	EUR3.500	EUR2.800	1	8000
MapGears	80%	Bronze (Supporter)	EUR2.500	EUR2.000	0	3500
Campocamp	50%	Bronze+Exhibition	EUR3.500	EUR1.750	1	Bronze+Exhibition
terrestriis	100%	Bronze+Exhibition	EUR3.500	EUR3.500	1	Bronze (Supporter)
GeoCat	50%	Bronze+Exhibition	EUR3.500	EUR1.750	1	
Mango System	50%	Bronze (Supporter)	EUR2.500	EUR1.250	0	
Oslandia	50%	Silver	EUR8.000	EUR4.000	1	
omniscala	50%	Bronze (Supporter)	EUR2.500	EUR1.250	0	
GeoSolutions	50%	Bronze+Exhibition	EUR3.500	EUR1.750	1	
R3 GIS	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
Sourcepole	75%	Bronze+Exhibition	EUR3.500	EUR2.625	1	
in medias Res	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
AED-SICAD	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
CISS TDI	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
Metaspatial	50%	Bronze (Supporter)	EUR2.500	EUR1.250	0	
Intergraph	33%	Silver	EUR8.000	EUR2.640	1	
Toll Collect	50%	Bronze (Supporter)	EUR2.500	EUR1.250	0	
CPA Geoinformation	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
52 North	50%	Bronze+Exhibition	EUR3.500	EUR1.750	1	
Norbit	33%	Bronze (Supporter)	EUR2.500	EUR825	0	
CSGIS	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
geops	33%	Bronze (Supporter)	EUR2.500	EUR825	0	
Küstenschmiede	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
con terra	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
ip syscon	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
Geosparc	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
Mettenmeier GmbH	50%	Bronze+Exhibition	EUR3.500	EUR1.750	1	
Telecom Bonn	25%	Bronze (Supporter)	EUR2.500	EUR625	0	
Deutsche Post Bonn	10%	Bronze (Supporter)	EUR2.500	EUR250	0	
	0%		EUR0	EUR0	0	
OSGeo					1	
OpenStreetMap					1	
FOSSGIS					1	
			Maximum Sponsorship	Probable Sponsorship	Exhibition Stands	
			EUR148.000	EUR79.015	16	

**Agency profile,
team
and selected reference projects**

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Agency profile

Profile

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We primarily see ourselves as public relations experts for ideas, opinions, and positions. We

- create an understanding of complex political, economic, and social topics,
- assist with and influence opinion-forming processes,
- canvass for supporting socially necessary tasks, as well as social affairs
- initiate change processes in terms of attitudes and behaviour,
- work on images and provide help with corporate repositioning.

Catalogue of services

We develop and implement

- Internal and external communication strategies
- Educational and informational campaigns
- Images, visual worlds, and logos
- Information media (flyers, brochures, posters, advertisements, audio-visual media)
- Internet presence, apps, social media
- Texts – from copy to specialist information folders
- Media work – from classic to Web 2.0
- Events – from fireside chats to international conferences
- Films, videos, photos

We provide support for and advice on

- strategic alignment of communication
- dealing with the media and purveyors of opinion in social groups
- contacts with political decision makers
- crisis communication and litigation PR

How we view our work

We devote ourselves to our work with passion because we are curious about what make the world go round. Because the subjects we communicate strike a chord with us. Because we want to inspire people. Because we want to play a part in the development of this exciting age.

We value a friendly atmosphere, an excellent working environment, and treating our clients as our partners while maintaining a strong focus on service.

For you – our client – this means that when you work with us, you will encounter a highly motivated team that identifies with your goals and that wants to ensure that your communication also counts as a success for itself. This is what we are committed to – with professionalism, creativity, and high personal engagement.

Key data

Agency type	Communications agency
Legal form	GmbH
Year of founding	1991 (Bonn), 2000 (Berlin)
Partners	Holger Baum, Stephanie Müller, Dieter Beste
Directors	Holger Baum, Stephanie Müller
Registered office	Berlin
Other locations	Bonn, Dusseldorf, Hamburg
Fee income	€3.21 Mio (2013) €4.36 Mio. (2012) €4.29 Mio. (2011) €3.52 Mio. (2010)
Employees	35 regular employees and 8 freelancers

Certificates: "Oekoprofit" - Certificate for sustainable and ecological responsibility
"fairpflichtet" – Sustainability Code of the German event industry



Our clients



Live communication

When people meet up for conventions, conferences or events, it's all about communication –direct, personal and eventful – and it all happens live. As a communication agency we get intensely involved in the themes and content being discussed so we can develop the appropriate processes and staging for live communication. This is a task that requires experience, professional conduct, maximum flexibility and the greatest possible service orientation. Which is precisely what we offer you. In a variety of languages, both nationally and internationally.

Our perception of tasks:

- Generally we view events as communication-based gatherings that need to be organised perfectly. This is the measure of our work.
- Clear arrangements with regards to competence and responsibility are the basis of what we do.
- Our work follows guidelines assured by our consistent cost controlling.
- A scheduling with regular target-performance comparisons and individual checklists allow all parties involved to keep track of things.
- All parties involved can rely on transparent communication structures underpinned by written briefings of all people engaged and all parties involved.
- A close consultation with technicians and suppliers leads to successful work with external service providers.
- Our tight stage direction guarantees backstage decision-making so that the events on stage can proceed without interruption.
- Our conference office manned with the well-rehearsed team for on-site service makes our participants feel like guests.

Catalogue of services

Conception and consulting: Development of an overall concept for the organisation and carrying out of conferences, congresses and events as well as framework and social programmes, for scheduling and staging; Consulting with regards to applying different event formats as well as communication and documentation methods, in terms of using online platforms and event apps for conference and participant communication – this all occurs with regards to all organisational questions as well as security-related issues; Consulting for engaging sponsors, contributors, speakers, moderators and artists.

Sustainability/“Green Meeting“: Development of authentic and attainable sustainability concepts; Consulting with regards to strategy, carrying-out and communication of sustainable events; analysis of each event’s sustainability potentials (e.g. paperless event, climate neutral event); development of measures and solutions for all phases of event management (planning, organisation, carrying-out and follow-up); conduction of cost-benefit-analysis; research of sustainably acting partners and service providers; ensuring the implementation along the workflow; evaluation and communication of the measures.

Preparatory and collateral communication: Creation of a conference website and its consistent update; live-streaming of the event; press information and support; press conferences and briefings; development, production and adaption of promotional measures; editing and designing of a conference kit; video clip production e.g. for an introduction on conference topics; social media.

Conference design: Development and creation of a conference design and incorporation to all materials (e.g. stage design, signage, banners and flags, conference kits, give-away articles, promotional material and documentation).

Invitation and registration management: Research of addresses; compilation of mailing lists; check for duplicates, check for correct forms of address according to protocol; distribution management (via post or e-mail), personalized mailings (e.g. Save-the-date, invitation, reminder, follow-up); registration receipt and administration; advising and supporting of participants during the registration phase (online or via telephone) and after the event; agency’s own online registration tool: programming of an individual online registration form and SSL secured database; development of a multi-level online invitation procedure; online based administration and controlling of participant groups (data query, workshop selection, payment of participant fees, download and upload function for documents); Determination of the daily number of registrations in real-time; backend access for clients.

Hotel and travel management: Arrangement and administration of room allotments, travel bookings, support with the visa procedure for all (or selected) participant groups; arrangement of shuttle services (planning, coordination of timetables and assignment supervision).

External service provider management: Needs assessment (technical equipment, catering, interpretation, transport, hotels etc.), compilation and wording of public tender offers of external services, evaluation of these offers, supervision, coordination, and quality assessment of all external service providers.

Conference management / direction: Compilation and realisation of detailed schedules, floor plans, staff assignment plans, direction and conference offices; ad-hoc trouble shooting; speaker and participant support (in several languages) during the whole event; coordination and management; ensuring availability of necessary technical equipment, rooms and setting on-site.

Registration and reception management: Set-up and support of the registration counters, extra check-in counter for VIPs and press accreditation; evaluation of participant numbers, figures and statistics in real-time; participant support during the event.

VIP support: Travel arrangements and bookings; chauffeur service; individual support by trained Liaison Officers (in several languages); security management.

Security / protocol: Consultation with authorities, protocol departments and security forces; reserving parking spaces; entry controls (e.g. through sally ports); assignment of security staff; assignment plan for first-aid staff.

Exhibitions: Concept development and planning, design and organisation of (conference accompanying) exhibitions; exhibitor acquisition; management of exhibition and stand construction; management and coordination of exhibitors, exhibition constructors and technicians; on-site service; supervision of set-up and disassembly in line with security regulations.

Documentation: Ensuring documentation (photos, video documentation and/or audio technical recording); compilation of written minutes; editing and designing of brochure or DVD; upload to conference website; print production.

Budget management / debt collection management / controlling: Financial planning; checking of invoices, handling of payments, consistent budget controlling and reporting to client; debt collection of participation fees, clarification of insurance related questions; compilation of an auditable documentation with regards to costs, services and overall billing.

MediaCompany Conference Management Tool

In the area of invitation and participant management we use the **MediaCompany Conference Management Tool**. This tool functions as an online registration form for participants' application and registration. It features the following advantages:

- **Reduction of costs:** The bottom line is that staff costs are saved since we refrain from manually entering participant data.
- **Reduction of errors:** By letting the participants enter their own data, typos etc. are reduced since lists do not need to be maintained manually.
- **Availability:** The online tool works web-based which makes it available online everywhere. Using the tool at the venue for on-site registration is therefore easily feasible.
- **Flexibility:** The tool can be interlinked with the client's website or with the conference website. The registration forms can easily be adapted to event specific conditions (with respect to design and content).
- **Security:** Access to the online registration form can be limited via a PIN code that only invited guests receive.
- **Data retrieval:** Additional to basic participant data, documents can be uploaded (e.g. press identification); travel and passport data for visa application can be retrieved and applications for workshops can be received.
- **Communication features:** Via the online tool we can send out save-the-date e-mails, individualized serial mails to registered participants, reminder mails etc. Personalized pdf-documents can be attached to the e-mails.
- **Transparency:** Upon request the client will receive secure access to the database and can look into participant numbers and which individual participants have registered – all in real-time.
- **Data security:** The database is located on an SSL secured central server. Access to the database is only granted to authorized personnel on the agency's side. All data is deleted after the conference or, if requested, forwarded to the client.

Sustainable Conference Management

In all steps of event organising, from planning to realisation to follow-up, sustainability plays a decisive factor in terms of how successful and authentic an event format can be carried out. This means that in all technical and organisational issues, we would like to answer the following questions with you:

- What can be prevented?
- What can be optimised?
- What can be compensated for?

However, sustainability should not be regarded as a waiver of what is popular and well-known. Rather, it challenges us to find creative alternatives for every decision we make during the event organising process. In the various fields of action, we examine how the life cycle assessment of the event can be improved to a large event (e.g. through the avoidance of arrival by car). Next, the potentials for optimisation are explored (e.g. the alternative of arriving by train). Finally, we investigate the possibilities of compensation for the unavoidable emissions created by the event (e.g. through an online event calculator like Atmosfair).

In the following, we present some exemplary fields of action:

Sustainable Event Organisation

Sustainable and ecological behaviour is simply a stance. MediaCompany was awarded the “Ökoprofit” certificate in 2011 and has signed the Sustainability Code of the German-speaking event industry “fairpflichtet”. Two of our project leaders (who are also your contact persons for this project) were trained towards becoming “sustainability consultants in the event industry” from the German Convention Bureau e.V. (GCB), sponsored by the German Federal Environmental Foundation (DBU).

The area live communication/event organisation

- develops realistic and realisable sustainability concepts,
- offers advice about strategies, implementation and communication of sustainable events,
- analyses event-specific sustainability potentials,
- develops measures and solutions for all phases of event management (planning, organisation, realisation and follow-up),
- carries out a cost-benefit analysis,

- chooses partners and service providers who promote sustainability,
- ensures the implementation alongside the process,
- evaluates and communicates sustainable measures.

As an agency, we view ourselves as partners of our clients and look forward to incorporating our experiences for a sustainable event management process.

Mobility

The mobility, in particular the arrival and departure of the guests and other players involved in the event, is the primary and most important field of action for every event. Therefore, the choice of the event location is the starting point as well as the basic condition for all future issues being considered.

Within the realms of the invitation and participation management, all participants that are traveling to and from the location should be offered targeted incentives (Deutsche Bahn event ticket, public transportation tickets etc.) so that public transportation is used. The success of this measure is very dependent on the corresponding communication and the principle of shortening walking distances (e.g. through the additional utilisation of “velotaxis” or shuttle buses with electric drive between bus, tram or subway stops and the event location).

In addition to this, there is the possibility of video conferences, or live transmissions for participants otherwise needing to travel long distances to get to the location (e.g. by aeroplane). This obviously has to be dramaturgically and functionally decided upon but is well-suited for greetings from abroad.

Lastly, all unavoidable mobility-related emissions with regards to participant management can be recorded and compensated for after the completion of the event.

Accommodation

We see a further field of action, whilst looking at the two-day planned event, in the area of accommodation of participants as well as other players involved in the event. As in the field of mobility, guests and players can be given information with targeted incentives on how to pick a sustainable choice. Hotel recommendations are usually based in the surroundings of the location and preferably have been certified for their sustainability efforts.

Catering

Catering is a field of action, in which sustainability is particularly quickly noticed and fully comprehended by participants. Therefore, we recommend substantiating the considerations and decisions with the caterer with regards to the FLOSS approach (Fresh, Local, Organic, Sustainable, Seasonal). This provides the caterer with a clear and definite goal for menu suggestions and delivers a decision framework for different choices with regards to food and drink.

In the area of drinks, we have had positive experiences with the use of tap water in jugs instead of bottled mineral water. This communicates sustainability measures prominently onsite. With all bottled drinks, the FLOSS principles and the type of packaging (e.g. re-usable instead of disposable) should be considered consistently as well.

Next to the type and quality of the catering, we also find the appropriate quantity every person is permitted to be of importance. Here, in particular, it is possible to avoid unnecessary production and food waste through consultation and intelligent planning.

Means of Communication and Printed Material

Event-specific printed materials are what play the largest role of communication in the realms of the application and information of participants onsite. Principally, the life cycle assessment can be influenced through avoidance, exact planning of circulation figures, the choice of the printing process, the use of paper (FSC, Blauer Engel etc.) and compensation.

Particularly through the waiver of paper in terms of communication with players and guests, a prominent statement can be made. For this reason, we advise constructing the event communication paperless for the most part. Therefore, we want to build onto your preliminary considerations, which means:

The application can be conducted with the help of digital media, such as a website, e-mails, online banners or social media as much as possible. Communication platforms for the application, registration as well as for preliminary information for participants create a web portal, which is supplemented through the online registration platform.

Still necessary printed matter can be printed onto "Blauer Engel" paper. This means: 100% waste paper and no input of chlorine, optical brighteners or any other chemicals. Moreover, we recommend the compensation of the print-related emissions, either through the printing company or a further partner, such as Climate Partner. Ideally, the printed materials are produced using sustainable electricity (from renewable energy sources). This should also be considered when choosing a printing company in the first place.

In terms of invitations, a complete waiver of paper is usually not possible, since a printed invitation is viewed as more valuable than an electronic version, which is of particular importance it is sent to highly ranking personalities. In this case, we recommend sending the invitations electronically for the most part but partly through the mail (in this case it would be best to remain CO2 neutral by using GoGreen). This way we can accomplish a reduction in printed matter, whilst preserving the value of the printed invitation for people of particular significance. For the participants' reply, we fundamentally recommend the registration via an online platform.

On the actual event day, we employ registration badges made from recycled paper. The corresponding fastening clips are recollected at the end of the event.

The general rule is that the approaches to communication mentioned above are based on the general conditions of the service description facing us. We would always gladly go the extra mile and offer advice, for example, on the use of event apps and the complete waiver of printed communication materials.

Waste Management

The avoidance of waste is one of the fundamental aspects of a goal-oriented sustainability approach. Despite avoidance and optimisation, realistically speaking, waste is never fully avoidable. However, there are adjustment options that can be implemented.

Next to the quantity (see Means of Communication and Printed Matter), is the type of waste. This can be defined during the planning process and choices in favour of the life cycle assessment. An example where this applies is in the avoidance of composite materials in the construction of stage and exhibition or the use of reusable carpet tiles instead of carpets tailored specifically to the event.

A further building block in the planning process is the waste disposal strategy: Here it is crucial to develop a coherent approach together with the venue, which contains not only the logistical planning of the collection and separation onsite, but also the corresponding communication towards the players and participants, which happens onsite as well.

Communication about Sustainability

Communication about sustainability goes beyond a simple „Do good and talk about it“. We are convinced that sustainability within event management only really works well when it is communicated accordingly. Therefore, the subject communication has appeared often in the above-mentioned fields of action and will be substantiated in the form of a summary one last time below.

Ultimately, the players, guests as well as service providers and partners of the event are meant to be “taken along” in favour of a sustainable event. Therefore, this topic should be incorporated into all communication measures, not solely organisational, but also contextual.

The process already begins with the invitation and registration itself, in which arrival and information about sustainable methods of arrival, departure, mobility and possibly the individual CO2 compensation of the different building blocks of sustainable event organisation, is provided.

Within the framework of the event itself this subject should be brought to light – for example through the setting up and presentation of the event’s life cycle assessment as well as the savings, which could be attained through the sustainable measures compared to how much money is spent during a “standard event”, in which no specific measures towards sustainability were taken.

Quality Assurance

The happiness of our client and the quality of our services are of highest priority. Using the following criteria we ensure the quality of the event:

Close Coordination with the Client

During all steps in the conception, planning and realisation of the event, we are always closely consulting with the client. We are eager to implement any wishes the client has and can do this promptly after assigned to us. We gladly give advice on technical and organisational enquiries.

Personal contact and appointments arranged with short-notice are feasible for us. For smaller consultations we are available via telephone. For conception and work enquiries we prefer meeting in person.

Before results are communicated to you, they are first internally coordinated. A group discussion of results, consultations, agreements on meetings, project planning etc. are documented by us and gladly passed on to you.

Detailed Workflow Planning

To make sure we keep up with the deadlines, we construct a detailed timetable of measures for the event, which we continuously adjust and which displays the fundamentals of all steps.

For the time immediately before the conference, we construct an organisational workflow plan specific to every day, a room plan as well as a technical direction plan for the stage acts at an early stage in the planning. We react quickly to possible deviations from the above-mentioned plans, develop alternative options and adapt the timing of the workflow plan.

At the actual location of the event, we are always right beside the client. We also take full responsibility for the briefing of all involved parties.

MediaCompany Conference Management Tool

The MediaCompany Conference Management Tool, which was programmed specifically for our agency, guarantees quality with regards to participant management. It gives us the possibility to react quickly to

changes. Since no further service provider is involved, all amendments and changes can be single-handedly carried out by our co-workers. Participants can change their registration data after registering the first time, where necessary, or – if applicable – pay the participation fee cashless.

The SSL-secured database allows for quality of data processing as well as data security.

Quality Control of All Products and Integrated Services

Four eyes are better than two. This means: Before lists, texts, layouts, drafts etc. are handed over to the client or put into production they go through multiple internal correction rounds.

In order to attain the same results with the service providers, their detailed briefing is self-evident. All services that we commission within a project are controlled during the removal.

To us, quality control still means keeping an eye on the sustainability of services provided by the agency or externally. Our agency has environmental protection guidelines at its disposal and our Bonn office is certified with the Ecoprofit seal. These benchmarks determine our actions in event management.

Cross-Project Controlling

We create a cost calculation, adjust it based on changes that may occur and continuously carry out a budget control. Upon finalisation of the project, the client receives a detailed final calculation with original copies of fees going towards external service providers.

Troubleshooting

During the planning process, we already map out possible risks in order to be ready to mitigate risks when, or if, these turn into realities. Our detailed workflow plans are laid out flexibly, so that we can react to disturbances rapidly.

Our team is well coordinated amongst each other and operates in troubleshooting quickly and easily through experience from past projects. The project leadership that is present onsite, next to the overall coordination, is not restricted to one task; it can react to unforeseen issues efficiently. The contact person will always be available to the organisation onsite.

If something does not happen according to plan, plan B is already on its way being formed. We solve all problems backstage to let the participants and players of the event follow the event.

Those responsible for the building will give us a tour, in which we will be informed on all emergency exits or plans and can react quickly and appropriately in the actual case of an emergency.

Team profiles

The persons introduced here are the core team for this project. From kick-off to project closure, they are responsible for all tasks related to planning, organisation and logistics. If necessary, the team will be expanded by additional staff members in order to guarantee a smooth workflow. The examination of the conference topic and also the professional conduct of all organisational questions are integrated elements of our conference management.

Amy Sandweg

Project Leader Live Communication



Amy Sandweg is a German studies graduate and cultural scientist and has been responsible for project management at meetings and conferences as Live Communication Project Manager at MediaCompany since 2011. Before that she organised large events in the socio-political sector and was intensely involved in the public relations work for the initiative 'Lokale Bündnisse für Familie (Local alliances for families)' by the Federal Ministry for Family. She was raised bilingually (German/English) and became a certified sustainability consultant for the event sector in November 2013 (training by the German Convention Bureau e.V.).

Selected projects

- 2014: German commission for UNESCO, national closing conference for the UN decade on "Education for Sustainable Development": Project leading team
- 2014: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, international conference: „Global Partnership and the Post-2015-Agenda for Sustainable Development“: Project leading team
- 2013: International Council for Sport Science and Physical Education (ICSSPE) on appointment of the Federal Ministry of the Interior and the UNESCO, international conference "5th International Conference of Ministers and Senior Officials Responsible for Physical Education and Sport": Project leader participant management
- 2012: Ministry for Climate Protection, Environment, Agriculture, Nature Conservation and Consumer Protection of NRW, conference 'Sustainable NRW – Paths to a sustainable Future': Project leader
- 2012: GEIE GECOTTI-INTERREG IVB NWE, Networking conference 'Impact and Perspective' in the INTERREG NWE programme: Project leader
- 2011: Foreign Office, Bonn Afghanistan conference 2011: Project leader for participant accreditation

Conrad Seyfert

Project Leader Live Communication



Conrad Seyfert is a qualified media scholar and has been Project Manager for live communication at MediaCompany since January 2012. He became a certified sustainability consultant for the event sector in November 2013 (training by the German Convention Bureau e.V.). Before that he was Project Manager at an agency for personnel marketing, a freelance communications advisor and Head of Marketing at Siegen Theatre. He developed and realised brand and communication concepts, organised stage productions (e.g. 'God of Carnage', 'Faust I'), planned gala events (e.g. 'Politikaward') and led large events over several days (e.g. 'The 1st Siegen Biennale' or the main stage at 'North Rhine Westphalia Day').

Selected projects

- 2014: German commission for UNESCO, national closing conference for the UN decade on "Education for Sustainable Development": Project leading team
- 2014: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, international conference: „Global Partnership and the Post-2015-Agenda for Sustainable Development“: Project leading team
- 2012-14: BMZ, GIZ, KfW and global commitment, UN Day 2012 (-2014): Project leader
- 2013: International Council for Sport Science and Physical Education (ICSSPE) on appointment of the Federal Ministry of the Interior and the UNESCO, international conference "5th International Conference of Ministers and Senior Officials Responsible for Physical Education and Sport": technical direction
- 2012: GIZ conference 'Social Media meets Development!': Project leader
- 2012: GIZ, Bonn International Summer School on Responsible Business: Project management, technical direction
- 2012: BMZ, Open Air Network Meeting 'Engagement fairbindet – Zukunftsentwickler 2012': Project leader

Hendrik Homölle

Project Manager Live Communication



Hendrik Homölle is a Media Science graduate and has been working for MediaCompany as Project Manager for Live Communication since March 2014. He worked as Project Leader at Deutsche Welle (DW) previously. During this time, he designed the Deutsche Welle dialogue strategy and developed the social-media strategy. He successfully completed a trainee-program at the Zeitverlag in Hamburg and studied at the University of Cologne (Media Psychology and Media Management) and Stockholm University (International Politics and History of Art).

Selected projects

- 2014: German commission for UNESCO, national closing conference for the UN decade on “Education for Sustainable Development”: Project management
- 2014: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, international conference: „Global Partnership and the Post-2015-Agenda for Sustainable Development“: Project management
- 2014: Deutsche Welle, Global Media Forum “ From information to participation - Challenges for the media”: Project management

Astrid Ostrowicki

Art Director



Astrid Ostrowicki is Creative Director at MediaCompany. Before coming to MediaCompany in 1999 this qualified graphic designer worked for two advertising agencies in Düsseldorf. Her core tasks include the development of corporate publishing projects and corporate design solutions.

Rebeka Apostolidis

Graphic Design



Rebeka Apostolidis is a qualified graphic designer. She first worked as a freelancer for various agencies during and after her studies of visual communication in Aachen and Buenos Aires. Today she is responsible for creative design solutions at MediaCompany as Junior Art Director and accompanies corporate publishing projects from the idea to realisation.

Holger Baum

Managing Director of MediaCompany / Strategic and conceptual consulting



Holger Baum is the founder of MediaCompany and its Joint Managing Director together with Stephanie Müller. This trained editor and certified business economist gained his first journalistic experience at the newspaper 'Neue Osnabrücker Zeitung' (politics and business editorial department). Later he moved to a medium-sized commercial enterprise as Head of Marketing before moving to the association 'Welthungerhilfe', where he gained his first overseas experience. As a freelance author he wrote for renowned daily and weekly newspapers and for some ARD radio stations as well as for various specialist media. His work at the agency includes strategic, PA and communication consultancy for ministries, companies and international organisations. Various consultancy tasks for governments and international organisations led him to 15 countries in Asia and Africa.

Selected projects

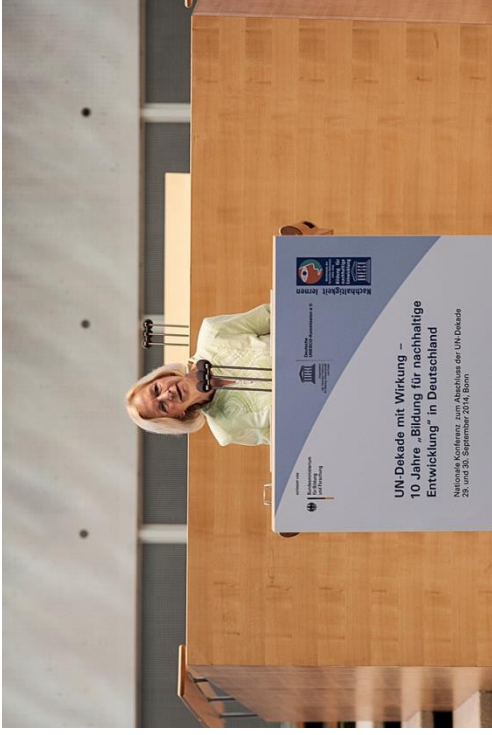
- Strategic communication consultancy at a federal ministry
- Communication and PA consultancy for a trade association
- Project management: advising the Federal Ministry for Education and Research (BMBWF) public relations work towards its objectives of electronics and electronic mobility
- PA and communication consultancy for the WHO
- PA consultancy for an NGO umbrella association
- Communication and PA consultancy for the International Food Policy Research Institute in Deutschland
- Strategic communication consultancy for a federal minister (13th legislative period)
- Advising governments in Asian countries (Thailand, Vietnam, Laos, Cambodia, Mongolia) on their presence and communication work at the World Fair EXPO 2000 in Hanover

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National Closing Conference of the UN-Decade of Education for Sustainable Development

Client	German Commission for UNESCO on behalf of the German Federal Ministry of Education and Research (BMBWF)
Contact Person	Frauke Schröder, German Commission for UNESCO, phone: 0228 / 688 444 12
Format	Conference
Assignment	Overall organisation
Duration	February – September 2014
Date, Location	29th – 30th September 2014, World Conference Centre Bonn
Number of Participants	500 participants
Budget	Agency fee: 55,344.46 EUR, External costs: 9,752.55 EUR
Services	Management of registration and participants; Coordination of hotels for speakers; Consultation with regards to technical equipment, realisation of the digital exhibition and equipment for the rooms; Development of an all-encompassing control system and name badge concept; Research and soliciting of moderator and photographer.
Background	<p>The Federal Ministry of Education and Research held a national closing conference for the UN Decade of Education for Sustainable Development together with the German Commission for UNESCO in September 2014. Within the conference, 10 years of work towards the Decade were presented and congratulated, whilst the relevance of Education for Sustainable Development (ESD) in terms of society, politics and economics was discussed. Further goals included the drafting of an agenda-setting with reference to the time following the decade (Bonn Declaration 2014), the development of a German message for the world closing conference of the Decade in Nagoya, Japan, as well as reaching out to a broad general public.</p> <p>Included in the 500 participants were high-ranking guests like the German Federal Minister of Education and Research, Johanna Wanka, the President of the Standing Conference of the Ministers and Cultural Affairs of the Länder of the Federal Republic of Germany, Sylvia Löhrmann, the Minister of State at the German Federal Foreign Office, Dr Maria Böhmer, as well as Shigeharu Kato, the General-Secretary of the Japanese National Commission for UNESCO.</p>

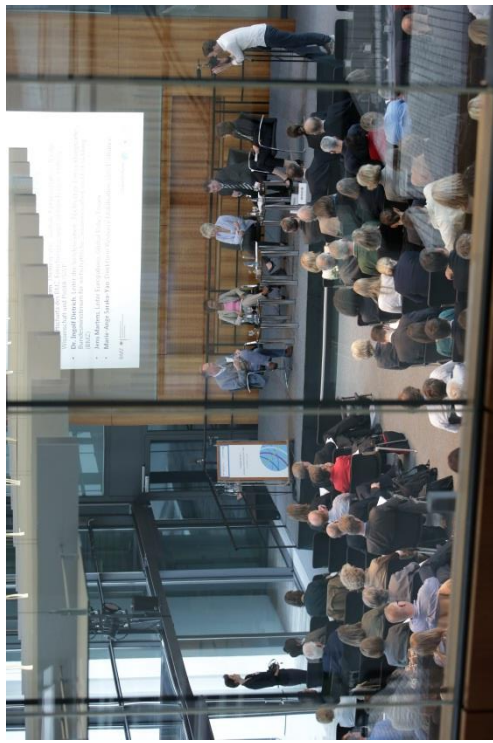
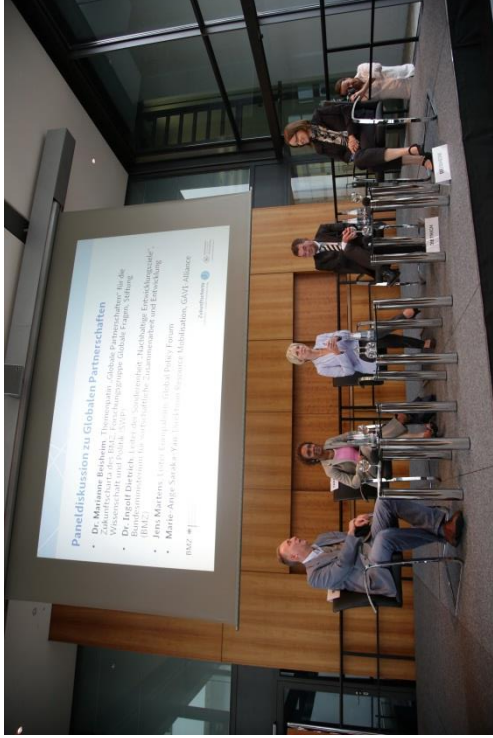




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Charter for the Future: ONE WORLD – Our Responsibility: Discussion Panel 5 “Global Partnerships”

Client	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) Ltd on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ)
Contact person	Kristof Krahl, Senior Project Manager, Development Policy Forum, phone: 0228/4460-1876
Format	Forum
Assignment	Overall organisation
Services	Invitation and registration management, including travel organisation of the international guests; Organisation of the VIP shuttles; Layout and realisation of conference materials; Planning of personnel; Onsite registration; Onsite direction; Evaluation; Final report.
Duration	August 2014 - September 2014
Date, Location	2 nd -3 rd September 2014, Deutsche Welle, Bonn
Number of participants	100 participants
Budget	Agency fee: 16,933.70 EUR
Background	<p>The BMZ initiated the discussion process on sustainability during their event “Charter for the Future: ONE WORLD – Our Responsibility” by involving multiple players from the departments of civil society (including churches), politics, media, economics and sciences. This charter was supposed to act as a starting point for a national partnership towards the implementation of the post-2015 agenda for sustainable development. The Development Policy Forum, commissioned by the government, which in turn was represented by the BMZ, carried out five panel discussions as part of the event “Charter for the Future: ONE WORLD – Our Responsibility”.</p> <p>The fifth panel discussion expanded and underpinned ideas concerning concrete and direct actions as well as cooperation with regards to these actions in each of the ten fields of operation derived from the previous panel discussions. The ideas and incitements discussed during the forum will be incorporated into the official publication of the charter as well as into the closing conference on the 24th of November 2014. The forum’s goal was to broaden the discussion on how global partnerships should be structured in the context of the post-2015 agenda. Additionally, it aimed at determining success factors of existing global partnerships and discussing how these can be implemented within new partnerships.</p>





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“5th International Conference of Ministers and Senior Officials Responsible for Physical Education and Sport (MINEPS V)”

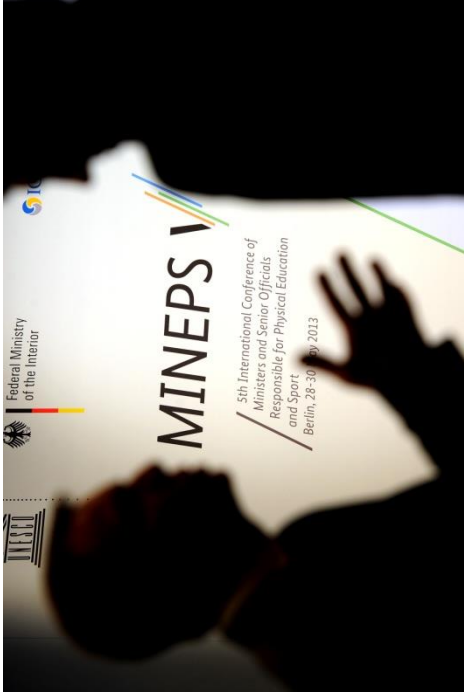
Client	International Council of Sport Science and Physical Education (ICSSPE) on behalf of the German Federal Ministry of the Interior (BMI) and the United Nations Educational, Scientific and Cultural Organisation (UNESCO)
Contact person	Katrin Koenen, Publications and Scientific Affairs Manager at ICSSPE, Tel.: +49 (0)30 - 364 188 53
Format	Intergovernmental meeting / UN-conference
Assignment	Overall organisation and planning of the 5 th UNESCO World Sport Ministers Conference
Services	Coordination of all external and internal service providers; Management of participants and their travel; Shuttle service for the ministerial segment; Workflow planning; Onsite direction; Development of a conference design; Programming and maintenance of website; Conference materials.
Duration	August 2012 – June 2013
Place, Location	28 th -30 th May 2013, InterContinental Hotel Berlin
Number of participants	600 participants
Budget	Agency fee: 145,000.00 EUR; External costs: 9,500.00 EUR
Background	Germany hosted the 5 th World Sport Ministers Conference "MINEPS V". The Berlin conference was primarily organised by the Federal Ministry of the Interior (BMI) in cooperation with the UNESCO, while being supported by the International Council for Sport Science and Physical Education (ICSSPE). Germany expected the majority of the sport ministers of the 195 UNESCO member states. From the management of participants to the overall coordination of all service providers, all the way to the coordination of security-related issues – MediaCompany bore responsibility for the overall organisation of the conference. Furthermore, a conference website was developed, the drafting and production of conference materials was conducted, workflow plans were created and a shuttle service for 40 ministers was coordinated. The room design of all conference rooms, the organisation of two press conferences and an evening event were also part of the conference team's assignment. The invitations to the three-day conference were accepted by 606 participants of 128 UNESCO member states, which included 42 ministers and 28 deputy ministers/state secretaries.



Plenary: 606 participants from 128 UNESCO member states took part in the three-day conference, which was translated into eight languages.



Prominent opening speakers: Irina Bukova, Director-General of UNESCO (left), Dr. Angela Merkel, German Federal Chancellor (middle), Dr. Hans-Peter Friedrich, German Federal Minister of the Interior (right), all spoke at the opening ceremony on the 29th of May 2013.



Media response: Two press conferences by the organisers UNESCO and the German Federal Ministry of the Interior were held, to accompany the conference. Depicted in the bottom left picture are the Deputy Director-General of UNESCO, Pilar Alvarez Laso, as well as the German Federal Minister of the Interior, Dr Hans-Peter Friedrich.

Minister Conference: “Vocational Education and Training in Europe – Perspectives for the Young Generation”

Client	German Federal Institute for Vocational Education and Training (BIBB) on behalf of the German Federal Ministry of Education and Research (BMBWF)
Contact person	Sabina Pohl, Press and Publicity Work, phone. +49 (0)228-107-1106
Format	Minister conference
Assignment	Overall organisation of the minister conference and VIP-Dinner
Services	Participant management; VIP shuttles; VIP dinner; Interpreting services in eight languages; Technical coordination; Catering; Hotel; Coordination with the staff responsible for keeping minutes; Coordination with security staff; Cost control.
Duration	September - December 2012
Date, Location	10 th - 11 th December 2012, Maritim Hotel Berlin
Number of participants	100 participants
Budget	Agency fee: 29,872.57 EUR, External costs: 119,608.08 EUR
Background	<p>Some European countries are interested in a more intimate collaboration with Germany in terms of vocational training interests. This conference aimed at opening the possibility for the development of training initiatives. The goal was to adopt a multilateral memorandum (Memorandum on Cooperation in Vocational Education and Training in Europe), containing outlines of further concrete cooperation measures.</p> <p>In order to fulfil the complexity of the event in terms of the presence of various education ministers and delegations, a location was chosen which could accommodate the ministerial dinner, the multilateral agreement, the bilateral discussions, the press conference as well as the over-night stay of the participants.</p> <p>Spain, Greece, Portugal, Italy, Slovakia and Latvia decided to begin close collaboration with Germany with regards to their education systems. A memorandum containing numerous specific measures towards the implementation of a vocational training system based on the German one was signed. From the organisational perspective, all government- and security-related as well as organisational aspects of the minister conference were carried out effectively.</p>





Conference: Sustainable North Rhine-Westphalia – Paving the Way for a Sustainable Future

Client	Ministry for Climate Protection, Environment, Agriculture, Nature Conservation and Consumer Protection of the German State of North Rhine-Westphalia (MKULNV NRW)
Contact person	Dr Marc-Oliver Pahl, Department VIII-A2, MKULNV, phone: 0211/4566-626
Format	Symposium
Assignment	Overall organisation
Duration	December 2011 - December 2012
Date, Location	21 st November 2012, Mercatorhalle Duisburg
Number of participants	320 participants
Budget	Agency fee: 45,569.62 EUR, External costs: 32,325.42 EUR
Services	Organisation; Event preparation, implementation and documentation; Workflow planning; Commissioning and guidance of all areas; Room concept; Invitation and participant management; Preparation and organisation of the exhibition (Market of Opportunities); Creation and printing of materials; Sign-posting; Room decorations.
Background	In June 2012 the global community re-established their commitment towards sustainability in the United Nations Conference on Sustainable Development (UNCSD) in Rio de Janeiro. With the conference “Sustainable North Rhine-Westphalia – Paving the Way for a Sustainable Future”, the Ministry for Climate Protection, Environment, Agriculture, Nature Conservation and Consumer Protection of the German State of North Rhine-Westphalia aimed at reflecting upon the past activities towards the Agenda 21 in North Rhine-Westphalia. The key issues included climate and energy, education for sustainable development, sustainable economic activity, and the local Agenda 21. With regards to these issues, new perspectives on a national sustainability process were developed.



International Conference “Impact and Perspective”

Client	EU Project Office at Innovations and Environment Regions of Europe Sharing Solutions North-West Europe (INTERREG IVB NWE)
Contact person	by request
Format	European conference
Assignment	Conception, overall organisation and realisation
Duration	February - June 2012
Date, Location	6 th June 2012, Westfalenhallen Conference Center Dortmund
Number of participants	300 participants
Budget	Agency fee: 111,122.20 EUR, External costs: 66,161.03 EUR
Services	Conception and realisation of a conference design: graphic design for printing; room design; website design; Online invitation; Registration and participant management; Conference room equipment; Event organisation; Technical direction onsite; Registration management onsite; Creation of press releases for the European press relations; Creation of nine project videos and a filmed documentation of the event; Coordination of external service providers.
Background	North-West Europe (NWE) refers to a room for cooperation of the EU funding programme INTERREG IV B, with whose help synergy effects can be attained through cross-border cooperation on a regional level in north-west Europe. Projects developed by companies working in the fields of environmental protection, education, land-use planning and culture are supported the most. The goal of the INTERREG program is that bordering regions can benefit from the economic development within the EU and can be integrated into the European area. To optimize these synergy effects, one networking conference is carried out in a different one of the eight member countries each year. The participating project partners use the conference to bring each other up to date on the state of affairs of the program and to develop suggestions for future improvements, of which the latter is done within the workshops.



Outdoor Event of the Federal Ministry for Economic Cooperation and Development (BMZ): “Engagement fairbindet”

Client	Federal Ministry for Economic Cooperation and Development (BMZ) / Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)
Contact person	Dr Ute Baumgärtel, GIZ AgenZ Berlin; phone: +49 (0) 30 -726 14-102
Format	Outdoor event in the listed former chancellery garden in Bonn
Assignment	Organisation and implementation
Duration	2012: March - June 2012; 2010: June - September 2010
Date, Location	25th May 2012, Garden of the Chancellery BMZ, Bonn, “Future Makers 2012” 3rd September 2010, Garden of the Chancellery BMZ, Bonn, “Development, Together”
Number of participants	2012: 3,000 participants; 2010: 1,800 participants
Budget	2012: Agency fee: 159,291.42 EUR, External costs: 438,153.55 EUR 2010: Agency fee: 121,068.22 EUR, External costs: 333,320.61 EUR
Services	Solely responsible agency for the complete logistical organisation and realisation; Development and implementation of the event infrastructure (stage setting, tented landscape made up of 34 individual tents and a tented roof with a 30-meter diameter as well as catering, VIP and backstage areas); Coordination of all external service providers; Technical support; Invitation and registration prior to the event; Onsite registration; Organisation and coordination of equipment of the stakeholder tents; Development of a guide system, including schooling of guide; Special technical and logistical challenges due to location being the listed chancellery garden; Adherence to construction law regulations; Coordination with security bodies as well as development and realisation of an extensive security concept; Stage direction, including during the performances of famous artists (Nena, BAP); Organisation of discussion panels.
Background	This large scale information- and network-based event occurred at the invitation of the Federal Ministry for Economic Cooperation and Development (BMZ), ENGAGEMENT GLOBAL, the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), the KfW Development Bank, with assistance of the Federal City of Bonn, the United Nations and the German Federal Agency for Civic Education. Guest partly included very highly ranking representatives of the departments of politics, economics, sciences and civil society.



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